# C5: MODELING CAPSTONE -FORECASTING THE SEATTLE HOUSING MARKET

August 9, 2023

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## Introduction

Residential real estate is often the largest and most important investment a consumer will make. Sometimes, it is the only long-term investment a middle-class household will make and as such, is vital to a household's economic mobility and wealth generation. Housing supply has not met demand in recent decades in many U.S. geographies, including the Seattle metro area (King County), and resulted in a shrinking middle class and wider inequality. Until the economic crisis of 2007/2008, real estate investments were a reliably appreciating asset, year over year, until a downturn during the Great Recession (GR). In the past 15 years since the Seattle market has seen accelerated growth prompting some to wonder whether another asset appreciation bubble is about to pop.

The Seattle area housing market is of particular interest to me as I have previously bought and sold real estate in the market. It is a fascinating market whose growth has paralleled other regional economic indicators like wealth and jobs. Recently, however, the Seattle housing market has seen an inflection point with YoY growth turning negative for the first time in years.

There are several real estate firms analyzing the U.S. housing market. These include Seattlebased firms like Zillow and Redfin. While many have research teams dedicated to highlighting recent historical trends in the U.S. and the region. These research firms may make broad predictions for the country as a whole or state, but few will publicize forecasts for a particular metro area. This paper intends to do so for the Seattle metro-area which is largely encompassed by King County.

An economic agent in this market, whether they be a buyer (or owner), should have a reasonable expectation of how a real estate asset will appreciate in forthcoming quarters and years so as to take appropriate action to maximize utility and appropriately balance a portfolio of other assets. Forecasting the median home price for King County, which encompasses the job hubs of Seattle and Bellevue, among other suburbs, would provide a short- and medium-term outlook for how the market in aggregate might move so a buyer or seller can make informed decisions in the market. Forecasting inventory, or number of active listings, would give buyers, sellers, and business owners needed context for the market as it represents housing supply which has proven to be a key determinant of demand and price. If inventory was expected to grow buyers might wait to engage in the market until a time when they have more options. Business owners might have to raise wages for employees if costs of living are on the rise.

## Key Dependent Variables



Median Sale Price, Residential - King County, WA

Figure 1: Median sale price for residential, single-family homes, by month; King County, WA



Figure 2: Year-over-Year Percent Change in Median Sale Price, by month, for residential, single family homes in King County, WA



Number of Active Listings, Residential - King County, WA

Figure 3: Number of active listings, residential single-family homes in King, County, WA



YoY Percent Change in Active Listings, Residential - King County, WA

Figure 4: Year over year change in number of active listings, residential in King County, WA

From the above charts we can see that both median sale price and number of active listings show significant trend and seasonality. Median sale price will fluctuate with higher prices in the spring and summer quarters. Median prices overall trend upwards but saw a significant dip after the Great Recession and recovery, from 2008 through 2012. After 2012, median sale price saw several years of steady and accelerated growth, a possible correction in 2019, followed by another short period of accelerated growth. Most recently another possible correction has emerged as growth rates have turned negative.

Real estate data is known to be seasonal as inventory and prices rise in the busy spring and summer quarters. To remove that seasonality, I've differenced the data by looking at a year-over-year percent change. This differenced data also appears to show trending particularly during the Great Recession and recovery. We will need to perform unit root testing to ensure it is stationary. When visualizing active listings, the seasonality of this data is even more apparent. More listings come on the market during Q2 and Q3. There is a clear trend where listings rose during the Great Recession and have been steadily falling since about 2010. There are a couple interesting large jumps in year-over-year active listings. One is during the year 2018 and the other is during the year 2022. The 2022 jump in listings is likely due to pent up supply during the pandemic when homeowners were sedentary due to pandemic enforced policy measures.

	YoY Percent Change						
	Minimum	Maximum	Average	Recent Average (April '21-April '23)	Median		
Median Sale Price	-17.29	29.46	6.40	8.66	7.53		
Number of Active Listings	-63.63	376.20	3.78	54.78	-2.44		

#### Table 1: Summary Statistics of YoY Percent Change in median sale price and number of Active Listings

From the table above we can see that median sale price has grown on average 6.4% YoY since 1998. The recent average of 8.66% shows that the residential real estate is still seeing above average growth in the last 2 years. The number of active listings is clearly skewed by a few outlier values: the previously noted years of 2018 and 2022. The pandemic likely has something to do with the large 2022 percent change in YoY active listings. Both the years 2020 and 2021 saw depressed levels of active listings. It wasn't until 2022 when the market started to normalize, and listings come back at the market at normal levels. The percent change then represents 2 years of rebound.

## Data

#### Data Table

No.	Code	Geography	Description	Units	Source	SA or NSA	Frequency	Range	Nobs
1	KING_PMED	King County, WA	Median Sale Price for Single Family Residential Property	USD	NWMLS	NSA	Monthly	Aug 1997 - Apr 2023	308
2	KING_PAVE	King County, WA	Average Sale Price for Residential Property	USD	NWMLS		Monthly	Aug 1997 - Apr 2023	320
3	KING_ACTLIST	King County, WA	Number of Active Listings as of the last day of the month	#, Units	NWMLS	NSA	Monthly	Aug 1998 - Apr 2023	320
4	KING_SOLD	King County, WA	Number of Single Family residential properties sold and closed on during the month	#, Units	NWMLS	NSA	Monthly	Aug 1998 - Apr 2023	320
5	KING_SALES VOLUME	King County, WA	Own calulation: Average Sale Price * Units Sold	USD	NWMLS	NSA	Monthly	Aug 1998 - Apr 2023	320
6	INCPERCAP	King County, WA	Income: Per capita personal income, (USD)	USD	U.S. Bureau of Economic Analysis (BEA): Local Area Personal Income accounts - Table CAINC4, Table CAINC5N	NSA	Annual	1969 - 2021	53
7	WKLYWAGE	King County, WA	Average weekly wage: Private - Private households, (USD, NSA)	USD	U.S. Bureau of Labor Statistics (BLS): Quarterly Census of Employment & Wages (QCEW Formerly ES202)	NSA	Quarterly	2006 Q1 - 2022 Q4	68
8	MRTGRT	United States	PMMS: 30-year FRM - Commitment rate, (% p.a., NSA)	%, Rate	Freddie Mac: Primary Mortgage Market Survey	NSA	Weekly	4/1/71 - 6/1/23	2723
9	SEA_XCPIU	Seattle-Tacoma- Bellevue MSA	CPI: Urban Consumer - All items, (Index 1982-84=100, SA)	Index	U.S. Bureau of Labor Statistics (BLS): Consumer Price Index (CPI) [Series ID = CUURS49DSA0]; Moody's Analytics Adjusted	SA	Bi-Monthly	Dec 1997 - Apr 2023	305
10	SEA_XCPIUAH	Seattle-Tacoma- Bellevue MSA	CPI: Urban Consumer - Housing, (Index 1982-84=100, NSA)	Index	CPI: Urban Consumer - Housing, (Index 1982-84=100, NSA)	NSA	Bi-Monthly	Dec 1997 - Apr 2023	305
11	JOBS_NF	Seattle-Tacoma- Bellevue MSA	Employment: Total Nonfarm, (Ths. #, NSA)	(Ths. #, NSA)	U.S. Bureau of Labor Statistics (BLS): Current Employment Statistics (CES) [Series ID = SMU5342660000000001]	NSA	Monthly	Jan 1990 - Apr 2023	400
12	PrimeHBAgePct	King County, WA	Percent of Total Population (Resident): Total Aged 25-54	% of Pop	U.S. Census Bureau (BOC): Population Estimates, Projections; Moody's Analytics Estimated		Quarterly	1970 Q1 - 2023 Q1	313
13	PrimeHBAgeCnt	King County, WA	Population (Resident): Total Aged 25-54	Total, (Ths.)	U.S. Census Bureau (BOC): Population Estimates, Projections; Moody's Analytics Estimated		Quarterly	1970 Q1 - 2023 Q1	313
14	EDUC_BACH_PCT	King County, WA	ACS: Educational attainment - Percent bachelor's degree or higher, (%)	% of 25+ Pop	U.S. Census Bureau (BOC): American Community Survey (ACS); Moody's Analytics Calculated		Annual	2006 - 2021	26
15	LocalEquityWealth	Seattle-Tacoma- Bellevue MSA	Weighted Index of Certain Local Stock Prices (AMZN, MSFT, BA)	USD	Yahoo! Finance, My Own Deviation for weigted average		Monthly	Jun 1997 - Apr 2023	311
16	HSTOCKQ	King County, WA	Housing stock: Single-family, (Ths., SA)	(Ths., SA)	U.S. Census Bureau (BOC); Moody's Analytics Estimated	SA	Quarterly	1970 Q2 - 2010 Q2	161
17	HSTOCKACS	King County, WA	Housing stock: Single-family, (Ths., SA)	(Ths., SA)	ACS: Units in Structure - Single-family, (Ths.)		Annual	2009-2021	12
18	PERMITS	King County, WA	Permits: Residential - Single-family, (Units # YTD, NSA)	Units #	Permits: Residential - Single-family, (Units # YTD, NSA)	NSA	Monthly	Jan 1998 - Apr 2023	424
19	NPRIME_SHARE	King County, WA	Share of origniations that are non-prime	%, Rate	U.S. Federal Financial Institutions Examination Council (FFIEC): Home Mortgage Disclosure Act (HMDA); Moody's Analytics Calculated		Annual	2005 - 2021	17
20	HSTOCKOVERPRIMPOP	King County, WA	Housing stock over Population of Prime Home Buying Age (25-54)	%, Rate	My own caclulation		Quarterly	1970 Q2 - 2010 Q2	161
21	w\$	United States	Real Net Wealth	Millions of 2012 Q3 dollars	Board of Governors, Federal Reserve	NSA	Quarterly	1957 Q1 - 2023 Q1	265

The dependent variable KING\_PMED is the median home price for single family residential properties for the geography of King County, Washington. King county that encompasses all of Seattle, Bellevue, and much of their surrounding suburbs. The Seattle-Tacoma-Bellevue MSA is a geography that is approximate to the same area, although somewhat broader as it contains Tacoma in Pierce County. Whenever possible, I tried to find data that was either specific to King County or the Seattle-Bellevue-Tacoma MSA.

The regional real estate data was obtained via the Northwest Multiple Listing Service, the leading resource for real estate data in the state of Washington. The data was manually compiled from individual monthly pdf reports. These reports went back to August 1997. Monthly reports were provided by a trusted real estate agent in the market. I was not able to obtain NWMLS data further back than August 1997. There was only one monthly report (January 2000) that did not provide the level of detail needed for the concepts. That month was imputed using inertial forecasting or averaging the two adjacent months.

Non-NWMLS data was gathered through the aggregator 'Moody's Analytics Data Buffet'. Per capita personal income is available at an annual frequency and is available up through 2021.

Freddie Mac's Primary Mortgage Market Survey (PMMS) for a 30-year fixed mortgage seems to be a broad and widely used indicator of mortgage interest rates. This data is at the weekly frequency.

For price level/inflation measures, I gathered CPI concepts for the U.S. as well as for the Seattle area, both the 'All Items' index and housing-specific index. The concepts for the Seattle region had data for every other month but spanned the entire period of the NWMLS data. The in-between months were imputed directly by taking the average of the previous and subsequent month.

Employment was gathered from the Bureau of Labor Statistics (BLS) Current Employment Statistics (CES). The data is contiguous and available at monthly frequency. I gathered both Non-Farm and Total employment. Non-Farm will be the concept I'll use in model specifications so as not to account for seasonal workers.

Stock Prices for three large local corporations were gathered from Yahoo! Finance. I obtained the adjusted close prices at the beginning of each month for Amazon, Microsoft, and Boeing. According to Puget Sound Business Journal, these are currently the three large publicly traded employers in the area that have also been publicly traded throughout the time period of the NWMLS data. Combined, these three corporations employ nearly 200,000 employees in the metro area of about 3 million. I've weighted these stock prices into one aggregate with equal weights per corporation.

Mortgage originations on sub-prime loans: this data only goes back through 2005. However, there is data for the total number of loans for periods going back to 1994. So, I was able to create a concept that is the share of loans that are non-prime for the periods 2005 through 2021. I then used a report from the San Francisco Fed that showed percent of non-prime loans as a share of all loan

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originations to manually input estimations that matched the trajectory of rest of the country (SF Fed, 2009).

I gathered quarterly population estimates by age group to derive the percentage of the population in the "prime home buying" age group of 24-55. This data is sourced from the U.S. Census Bureau and obtained via Moody's. This population data, however,

Educational attainment is at an annual frequency. I gathered % bachelor's and above. This data is obtained via the Bureau of The Census (BOC) American Community Survey (ACS). In order to fill in missing data before 2006 I back-casted this data using inertial forecasts. Education data, however, was ultimately not leveraged in forthcoming forecasting models.

Housing stock for the region is only available through 2010 Q2 on a quarterly frequency from the DOC. There is, however, housing stock variable available for the 5-year American Community Survey from 2009 through 2021. I took the approach of simply using inertial forecasting to forecast the quarterly data from 2010 Q3 forward to the present. When quartering the ACS this forecast of the quarterly data had a 0.98 correlation with the ACS derived data. So, I simply decided to use the forecasted quarterly census data in my specifications. Housing stock was ultimately not leveraged in forthcoming forecasting models.

## **Stochastic Properties**

The two key dependent variables, median home price and number of active listings, were tested for their stochastic properties in the section below. It is important in any time-series analysis and forecasting effort to determine at what level of differencing a variable becomes stationary with a time invariant mean and variance. If a variable is not differenced appropriately its prediction errors will have persistent auto-correlation that results and the untransformed variable won't be able to be modeled using inertial or structural methods.

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#### Median Sale Price- KING\_PMED

Correlograms showing auto-correlation for median sale price in levels, first seasonal difference are found in the Appendix. Below is a table that summarizes the unit root test of median home sale price and its first seasonal difference.

	ACF (1)	ADF Unit Root Test Statistic Null = non-Stationary	DF-GLS Unit Root Test Statistic Null = non-Stationary	KPSS Unit Root Test Statistic Null = Stationary
Levels	0.98	1.25	-0.28	4.15***
First Difference	0.253	-2.47	1.638*	0.128
Second Difference	-0.467	14.351	0.29	0.026
First & Seasonal Difference ( $\Delta\Delta^{12}$ )	-0.05	-3.37**	-3.31***	0.161
l(0), l(1), or l(2)?	I(1)	I(1)	l(1)	l(1)
Seasonal Lags	>6 years	>6 years	>6 years	>6 years

#### \*\*\* p<.01 ; \*\* p < .05 ; \* p < .10

Table 2: Stochastic Properties of Median Sale Price

We can see that median sale price is very likely I(1) data. When testing the data in levels all unit root tests show non-stationarity as expected. When taking the first difference there is weak evidence for stationarity. KPSS shows evidence of stationarity while ADF and DF-GLS tests show weak evidence at the p<0.15 and p< 0.10 levels respectively. However, after taking the second difference an ACF(1) of -0.467 provides evidence of over-differencing. Thus, the median home price data series is likely to be I(1).

When taking the first and seasonal difference the ADF and DF-GLS unit root tests reject the null hypothesis of non-stationarity at the 0.05 level and <0.01 level respectively. This suggests that a year over year growth rate of this dependent variable will also be suitable for structural regressions .

#### Number of Active Listings - KING\_ACTLIST

Correlograms for levels and the first and seasonal difference of KING\_ACTLIST are found in the appendix. Below is a table that summarizes the unit root test of median home sale price and its transformations.

	ACF(1)	ADF Unit Root Test Statistic Null = non-Stationary	DF-GLS Unit Root Test Statistic Null = non-Stationary	KPSS Unit Root Test Statistic Null = Stationary
Levels	0.979	-1.976	-1.542	2.665***
First Difference	0.557	-4.183***	-2.83***	0.45*
First & Seasonal Difference (ΔΔ <sup>12</sup> )	0.510	-6.16***	-1.71*	0.03
l(0), l(1), or l(2)?	l(1)	l(1)	l(1)	l(1)
Seasonal Lags	>6 years	>6 years	>6 years	>6 years

#### \*\*\* p<.01; \*\* p<.05; \* p<.10

Table 3: Stochastic properties of the variable 'Number of Active Listings'

All three unit-root tests show that the Number of Active Listings is made stationary by taking the 1<sup>st</sup> difference. Both the ADF and DF-GLS tests of first differenced date show strong evidence of stationarity. While the KPSS test shows weak evidence of non-stationarity. Also included as a robustness check is the first and seasonal difference which shows evidence of stationarity. This leads me to the conclusion that KING\_ACTLIST is I(1) and YoY growth will be a suitable dependent variable for structural regressions.

## Theory

Econometric modeling and analysis aim to appropriately estimate the structure of the data generating process for economic variables by paying specific attention to the direction of causality. For instance, when real income rises demand for single-family houses will subsequently rise and cause an increase in prices as more high-income consumers with will be chasing an assumed same supply of housing. This contrasts with correlation where variables might move together (or opposite), but there is not consensus theory in place for what variable might cause another; perhaps a third variable is responsible for causing both. Below is the functional form for each structural regression specified in a multi-equation forecast model. The theory that supports that variables inclusion, and the appropriate sign for each variables coefficient are also detailed below.

#### Median Sale Price- KING\_PMED

## $KING_PMED = f(KINGACTLIST, JOBSNF, NPRIME_SHARE, LOCALEQUITYWEALTH, MRTGRT)$ (-) (+) (+) (+) (-)

Equation 1: Functional form of median home price with theoretical signs below causal variables

The median sale price for King County, WA single-family homes is a function of the following determinants: the number of active listings, number of jobs, share of non-prime mortgage originations, the wealth of local corporations who employ high income residents, and mortgage rates.

The number of active listings determines the supply of the current housing market. When inventory is low sellers can command higher prices as consumers are given fewer choices. In this regression specification I am lagging active listings two months since houses close at least one month after listing.

The number of non-farm jobs can be a good indicator of the strength of the overall economy. When a community is adding jobs, more of its residents are securing stable income and will be more willing to take on the risk of debt in the form of a mortgage. When they are losing jobs, they will be less willing to commit to buying real estate.

Many Seattle homebuyers will use built up equity that they may have received in the form of employee stock grants to put a down payment down. This is especially the case in Seattle with large employers like Amazon, Microsoft, and Boeing. The higher the stock prices for these large publicly traded corporations will drive up prices.

As mortgage rates rise, it becomes more expensive to borrow money and for potential homebuyers to afford homes. This will decrease overall demand, all other things equal, and cause a median home price to decrease. As seen during the sub-prime mortgage crisis of the 2000's, the larger the share of mortgages that are non-prime, the more buyers who normally wouldn't be able to afford homes will enter the market. This artificially inflated the housing bubble and lead to the Great Recession.

#### Number of Active Listings - KING\_ACTLIST

## KING\_ACTLIST = f ( (KING\_SOLD/KING\_ACTLIST), MRTGRT, (INCPERCAP/KING\_PMED)) (-) (+) (-)

#### Equation 2: Functional form of number of active listings with theoretical signs below causal variables

Active listings can be modeled as a function of the absorption rate (number of home sold relative to those on the market), mortgage rates, and relative unaffordability of homes (median income relative to median home price).

The absorption rate measures the speed at which homes are sold. A higher absorption rate will result in less homes being on the market at any snapshot in time (Dehan, 2023). Thus, this will have a negative causal effect on the number of active listings. For my specification, this effect will be lagged one period as the effect of a high absorption rate last month appears in the subsequent month's inventory.

Mortgage rates, in the case of inventory, have a positive relationship to the number of listings. When mortgage rates have risen relative to a time in the recent past, credit has become tight, less people can afford a loan, and houses sit on the market longer. This will cause the number of active listings to grow simply through lack of turnover. Changes in mortgage rates also take time to show up in inventory data. Change in mortgage rates will be lagged 3 months.

When home prices rise to the point of being unaffordable to the median citizen's income, the market becomes out of reach to many local home buyers. This theory suggests that when homes become unaffordable, to a point, the market may be flush with more inventory and the number of active listings will rise. To that end the term of median income over median home price is added to capture this positive "unaffordability effect" on inventory.

Intervention variables for COVID and the Great Recession were not added to this regression. This will be discussed in more detail later in this paper.

#### Identities

Median Home price is denominated in nominal dollars, but it will be modeled in real dollars after it has been deflated by the housing CPI for the Seattle metro. Modeling in real terms takes inflation out of equation as a factor for home price. One identity that will be entered into the model will be that real median home price equals the nominal median home price deflated by the appropriate price index. In this case we have a price index that is both germane to the geography and the category of good. This identity can be represented in the equation below:

$$KING_PMED = KING_PMED$$
 \* 
$$\frac{C_SEA_XCPIUAH}{100}$$

Equation 3: Identity to convert to real dollars median home price denominated in nominal or current dollars. The same will be done for average home price:

$$KING_PAVE = KING_PAVE + \frac{C_SEA_XCPIUAH}{100}$$

Equation 4: Identity to convert real dollars average home price denominated in nominal to current dollars.

Real mortgage rates are rates that consider the current rate of inflation. In this case I use

inflation of the U.S. and of all items to deflate the nominal mortgage rate.

$$MRTGRT = MRTGRT$ + \frac{XCPIU_t - XCPIU_{t-12}}{XCPIU_{t-12}}$$

#### Equation 5: Real mortgage rate

We can model nominal sales volume by taking the average home price and multiplying it by the number of homes sold.

Equation 6: Sales Volume Identity

#### Supporting Tautological Regression – Average Home Price

A purposeful tautological regression was specified to model average home price based on median home price. The two variables are highly correlated with average home price always slightly higher than median because of the right skew in distribution of home sales. This regression supports the model in providing an output for average home sale price as well as sales volume. Although these are not key dependent variables, they could be provided by this model specification if asked for. Regressions specification along with coefficient and t-stats provided below.

 $KING_PAVE = \alpha KING_PMED$ ####
(###)

Equation 7: Tautological regression for average home price based on median home price

## Structural Regressions

I've estimated two structural regressions to model both the median home price for a singlefamily residential property and the number of active listings. Both of the key dependent variables have been recently volatile due changing economic conditions resulting from the COVID-19 pandemic while also showing long-term trends. I aimed to include variables that resulted in significant coefficients that provided evidence of a causal relationship while also agreeing with theory.

#### Median Sale Price- KING\_PMED

Below is the estimated model for median home price. Estimated coefficients are below variable names and t-stats below them in parentheses. Also included below is a plot for actual values, fitted, and their residuals and correlogram of residuals.

 $\%\Delta_{12}$  KING\_PMED<sub>t</sub> =  $\alpha_1 \% \Delta_{12}$  KING\_ACTLIS $T_{t-2} + \alpha_2 \% \Delta_{12}$  JOBS\_NF +  $\alpha_3 \% \Delta_{Ann}$  LOCALEQUITYWEALT $H_{t-6}$ -0.06 0.89 0.009 (-5.47) (3.62)(3.78) $+ \alpha_4 \% \Delta_{12}$ NPRIME\_SHARE  $+ \alpha_5 \Delta_6$ MRTGRT<sub>t</sub> 0.09 -0.80 (3.37) (-1.70) Estimation Technique Least Squares (NW) Data Frequency Monthly **Estimation Range** Dec 1998 to April 2023 Net d.f. 287 (i.e. 293-5) N/A (differenced DV) Resid Unit root test Residuals ACF(1) 0.755

Seasonal Dummies

Equation 8: Estimated model of median home price

N/A

Each coefficient can be interpreted as a one unit increase of a predictor on the year-over-year (YoY) growth rate of median home prices. All coefficients are significant at the .05 level apart from the 6month difference in mortgage rates that is significant at the 0.15 level. The YoY growth of active listings puts downward pressure on prices. When there is more inventory, buyers have more choices and prices will decline. This effect is significant, but with a small magnitude. The YoY growth in jobs has a positive impact on home prices and with a magnitude close to a 1-for-1, in percentage terms, effect. When there are more jobs created in the region there will be more demand for housing and prices will increase. There is a significant, but relatively small effect of the lagged stock price of local large corporations on home prices. Nevertheless, there is evidence in support of my hypothesis that local stock prices of these corporations has a meaningful effect on the price of homes. A lag is necessary here as I estimate that buyers take about 6 months after seeing increases in these stock prices before driving real estate prices higher. This could agree also with when employees receive stock grants in winter and use them for down-payments in real estate's high season of spring and summer. The percentage on non-prime loans is significant and is positive which would mirror the effect of the sub-prime housing bubble in the early-to-mid 2000's. As more non-prime loans were issued, prices rose inflating the housing bubble that ultimately contributed to the Great Financial crisis of 2007-2008. The difference in mortgage rates was found to have a significant effect at the 0.10 level when lagged 6 months. Its negative sign reflects that market's behavior to catch up with rising or falling cost of credit as well as the months lags between engaging in the real estate market and closing on a property. When mortgage rates rise, as they have been recently, it takes some time for home prices to adjust, and buyers are priced out of the market due to the increased cost of credit.

As a robustness check, I tried adding intervention variables for the months of the Great Recession (according to BEA) that helped the model fit values through that period as number of non-prime loans could not completely model the effects. I also tried an intervention variable for the second year after the year of the pandemic (April 2022 – March 2023) which helped to model the housing markets rebound after two years of pandemic constrained market activity. The coefficients of this model with these interventions is in the appendix. However, one can see that they only helped the model and didn't affect the coefficients signs, magnitudes, or significance in any appreciable way.

I chose not to include intervention variables for the year of the pandemic or year subsequent hoping that inventory and jobs properly modeled the market during this time. I did attempt several specifications where I tried to include aspects of the housing stock either through permits or actual housing stock variables but was not able to bring all variables into significance and signs that agreed with

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theory. I also tried to include other aspects of home-buying consumers like population growth for those in prime home-buying ages and education level of the population. However, I think that jobs seem to an okay job of capturing the effect of these population variables. Finally, I explored real estate wealth's effect via a theory that existing home-owners with increasing home values would "trade-up" and further increase home prices. But perhaps there's a tendency for existing home owners to sell and move away from King County and be replaced with home owners new to the area.



Figure 5: Actual-fitted-residual chart of estimated model of median home price

Autocorrelation	Partial Correlation		AC	PAC	Q-Stat	Prob
		1	0.740	0.740	162.10	0.000
2		2	0.652	0.231	288.48	0.000
	1 (m)	3	0.611	0.161	399.76	0.000
1 B	(III)	4	0.585	0.121	502.26	0.000
	(I)	5	0.495	-0.078	575.86	0.000
1	<b>E</b> 1	6	0.402	-0.109	624.53	0.000
1 mm		7	0.320	-0.100	655.55	0.000
1 100	<b>II</b> (	8	0.226	-0.136	671.02	0.000
- 100	10	9	0.167	-0.023	679.51	0.000
		10	0.042	-0.180	680.04	0.000
(II)	6	11	-0.052	-0.108	680.87	0.000
		12	-0.212	-0.294	694.76	0.000
	10	13	-0.211	0.101	708.50	0.000
	()開	14	-0.214	0.146	722.65	0.000
1	(L)	15	-0.291	-0.033	749.00	0.000
1	11	16	-0.353	-0.008	787.92	0.000
	- U -	17	-0.376	-0.033	832.18	0.000
	10	18	-0.337	0.088	867.92	0.000
1	1 III - 1	19	-0.315	0.118	899.17	0.000
1 C	1	20	-0.329	-0.057	933.40	0.000
1	10	21	-0.325	-0.008	967.06	0.000
	(1)	22	-0.261	-0.001	988.85	0.000
	. (I)	23	-0.191	0.052	1000.6	0.000
	- E (	24	-0.183	-0.137	1011.4	0.000

Figure 6: Correlogram of Residuals from estimated regression of Median Home Price

There is a large value for the ACF(1) of the residuals of this regression which begs the question whether the residuals are non-stationary. However, after testing the residuals for a unit root using an ADF test, they showed evidence of being stationary. The machine output for this test can be found in the appendix.

#### Number of Active Listings - KING\_ACTLIST

Below is the estimated model for the number of active listings. Estimated coefficients are below variable names and t-stats below them in parentheses. Also included below is a plot for actual values, fitted, and their residuals and correlogram of residuals.

$$\label{eq:solution} \begin{split} \% \Delta_{12} \ln(\text{KING\_ACTLIST}_t) &= \beta_1 \left( \frac{KING\_SOLD_{t-1}}{KING\_ACTLIST_{t-1}} \right) + \beta_2 \ \Delta_6 \ \text{MRTGRT} \ + \ \beta_3 \left( \frac{KING\_PMED_t}{INCPERCAP_t} \right) \\ & \begin{array}{c} -3.16 & 0.86 & 0.25 \\ (-4.67) & (1.51) & (2.87) \\ \end{split}$$

#### Figure 7: Estimated model of number of active listings

This dependent variable is in year over year percent log difference. I decided to take the log due to the volatility in the data. The first predictor is the proportion of sales to active listings last month otherwise known as the absorption rate. This also could also be interpreted as turnover in inventory terms. The higher the absorption rate in a previous period will have a negative effect on the number of active listings in the current period as houses are being bought at a quick pace and not staying on the market very long. The coefficient is significant at the <0.01 level.

The lagged mortgage rate of 6 months is only significant at the 0.15 level. According to theory, as mortgage rates rise the purchasing power of would-be home buyers is diminished resulting in decreased demand. With lower demand houses stay on the market longer and therefore there are more active listings. However, the macroeconomic environment of historic low rates the past 15 years has perhaps dampened the effect of mortgage rates given the data used to specify this regression. Nevertheless, as the current environment sees rising rates, it's important to keep the predictor a part of the regression for forecast validity.

I also attempted to bring in a measure of housing stock relative to population but was not able to get correct signs or significance. As demand has outstripped supply these past decades it's possible housing stock would be a difficult predictor to include in a specification.

In the chart below one will notice a very large shock in 2022-2023. I did attempt intervention variables for this period of COVID recovery or "bounce back", but ultimately decided against it as it made my mortgage variable non-significant.



Figure 8: Actual values, fitted, and residuals for model of number of active listings

Autocorrelation	Partial Correlation		AC	PAC	Q-Stat	Prob
		1	0.937	0.937	267.58	0.000
		2	0.838	-0.319	482.58	0.000
	10.1	3	0.727	-0.089	644.86	0.000
	30.0	4	0.613	-0.054	760.63	0.000
1	1 (B)	5	0.522	0.145	844.88	0.000
		6	0.439	-0.091	904.77	0.000
	(C)	7	0.356	-0.107	944.17	0.000
		8	0.273	-0.059	967.38	0.000
- E	<b>a</b>	9	0.181	-0.104	977.65	0.000
1		10	0.072	-0.202	979.30	0.000
10	1.0	11	-0.026	0.059	979.51	0.000
		12	-0.117	-0.060	983.84	0.000
10 A		13	-0.167	0.252	992.72	0.000
	1.0	14	-0.178	0.060	1002.9	0.000
<b></b>	10	15	-0.180	-0.083	1013.2	0.000
<b></b>	(1)	16	-0.173	-0.011	1022.9	0.000
<b>II</b> )	(1)	17	-0.169	-0.002	1032.0	0.000
<b>B</b>	(4)	18	-0.178	-0.091	1042.3	0.000
		19	-0.195	-0.086	1054.7	0.000
	10	20	-0.212	-0.039	1069.2	0.000
	1 1	21	-0.225	-0.008	1085.8	0.000
	3 D	22	-0.222	-0.020	1101.9	0.000
	())	23	-0.205	0.014	1115.8	0.000
		24	-0.195	-0.113	1128.3	0.000

Figure 9: Correlogram of residuals from the estimated regression for number of active listings

As previously mentioned, despite the high AR(1) shown in the above correlogram of the residuals, an ADF test showed strong evidence of stationarity among the residuals.

I feel as if this is the best regression moving forward to try and model a highly volatile metric.

With more time I could attempt other specification methods like an FMOLS specification of YoY Growth.

#### Shock Analysis

#### Median Sale Price- KING\_PMED

There was a period during the fall/winter/spring of 2011/2012 that saw a particular shocks in the range of 2- to 3-sigma with the largest shock being 3.16 sigma in October of 2011. I currently don't understand the reasons for this period of negative shocks. They can be traced back to a rise in prices one

year prior in 2010-2011. I'm unsure of what may have occurred in the market during that time. I will refrain from adding an intervention variable for this 2011-2012 period. I had initially provided step variables to the Great Recession of Post-Covid (Year 2) periods to help model these periods, but their pre-intervention shocks were not large enough to justify intervention variables. As a robustness check I've provided what these shocks were in response to intervention variables. The regression with these variables are in the Appendix.

#### Number of Active Listing – KING\_ACTLIST

There was a period of 2 periods in the winter of 2018/'19 that saw shocks above 2.5 sigma with the highest being 2.9 sigma. I was not sure of the reason for this shock and did not enter an intervention variable. Again, this is a yearlong lag, so winter of '17/'18 must have been one with very low inventory for an as yet unidentified reason.

There was a large positive shock in the second year after the first year of the pandemic especially in the winter of '22/'23. This was likely because the previous winter saw the resurgence of COVID when the Omicron variant was more prevalent. During that winter of '21/'22 number active listings fell below 1,000 for an unprecedented 5 months straight. This was already in a period of low inventory due to COVID and high demand and the resurgence of COVID led people to wait on putting any house on the market in case they were subject to further lockdowns. I've introduced an intervention variable called POSTCOVID\_YR2 that attempts to model the resurgence in inventory after COVID began to wane. This actually resulted in my mortgage rate variable to go to only 20% significance level and be respecified down to a 3-month lag rather than 6-month lag.

Pre-intervention – Final Model							
	KING_PMED (Fi	nal Model)		KING_ACTLIST (Final Model)			
	Largest	Time Period		Largest	Time Period		
	Sigma Size in			Sigma Size in Time			
	Time Period			Period			
Shock #1	-3.2 sigma	Winter 11/12:		2.90 sigma	Winter		
	(2011:10)	2011:10 -		(2018:12)	18/19:		
		2012:03			2018:12 -		
					2019:01		
Shock #2	-1.6 sigma	Great Recession		5.5 sigma	Post-Covid		
	(2008:10)	07/08/09:		(2022:12)	Yr2 22/23:		
		2007:12 -			2022:04 -		
		2009:06			2023:03		
Shock #3	1.71 sigma	Post-Covid					
	(2022:10)	Year 2					
		22/23:					
		2022:04 -					
		2023:03					

Post Intervention – Robustness Check (Interventions not in Final Model)						
	KING_PMED (R	obust Check)		KING_ACTLIST (Robust Check		
	Largest	Time Period		Largest	Time Period	
	Sigma Size in			Sigma Size in Time		
	Time Period			Period		
Shock #1	-0.47 sigma	Winter 11/12:		4.15 sigma*	Winter 18/19:	
	(2011:10)	2011:10 -		(2018:12)	2018:12 -	
		2012:03		*No intervention	2019:01	
				Added.		
Shock #2	-1.07 sigma	Great		3.68 sigma	Post-Covid Yr 2	
	(2008:10)	Recession		(2022:12)	22/23:	
	. ,	07/08/09:		· · · ·	2022:04 -	
		2007:12 -			2023:03	
		2009:06				
Shock #3	1.19 sigma	Post-Covid				
	(2022:10)	Year 2 22/23:				
	. ,	2022:04 -				
		2023:03				

## Structural Model

This model aims to forecast two endogenous variables: median home price and number of active listings. Both are instrumental supply and demand indicators of the residential real estate market where dynamics between them are important for where this market finds its equilibrium month-to-month in addition to exogenous variables outside the real estate market that are a part of the regional and national macroeconomy. Average home price is closely related to median home price and is also an endogenous variable of the model, but only insofar as it is so highly correlated with median home price. Including average home price gives a more complete picture of the Seattle real estate market as we're also able to output sales volume by way of derivation.

## Model Flowchart



#### Forecasting Exogenous Variables

Exogenous variables used in the structural model were forecasted using ARIMA inertial methods with the exception of NPRIME\_SHARE which was subjectively forecast based on history. The number share of sub-prime mortgage originations has not risen above 0.50% since the housing crisis of 2008.

ARIMAs were identified by simply the AR and MA autoregression patterns found in the historical data to forecast data into the future. Sometimes the period of the COVID-19 pandemic was excluded from the period used to identify these patterns. Those variables that were forecast in support of the model include CPI All items, Seattle CPI of Shelter, Local Equity Wealth, Non-Farm Jobs, nominal mortgage rate. Their forecast charts are below.

Charts of Exogenous Variable Forecasts in Support of Structural Model



Nominal Mortgage Rate Forecast

Figure 10: Nominal Mortgage Rate forecast using ARIMA



Figure 11: Forecast of NPRIME\_SHARE based on safe assumption that levels will remain low. Note the rise of sub-prime mortgage originations in the early 2000's



Seattle-Tacoma-Bellvue MSA Non-Farm Jobs Forecast (Ths. #, NSA)

Figure 12: Seattle Non-Farm Jobs (# Ths.) forecasted using ARIMA



Figure 13: Local Equity Wealth forecasted using ARIMA



Number of Homes Sold Forecast

Figure 14: Number of Home Sold Forecasted using ARIMA



Figure 15: U.S. CPI All Items Forecast Using ARIMA



Forecast - Seattle-Tacoma-Bellevue, MSA Housing CPI

Figure 16: Seattle Housing CPI Forecast Using ARIMA

## In Sample Structural Forecast



The structural model when applied to the in-sample data models the data relatively well until the last twelve months of sample data. It fails to model sharp decline I home prices in the past winter and spring ('22/'23). Instead, it modeled similar prices to the highs that were reached in 2022. This results in large in-sample residuals during these periods. As explained, it was considered to model these residuals using an intervention variable to model the year following the COVID bounce back year of 2022, but ultimately decided not to include intervention variables.

King County Median Home Sale Price



In-Sample Forecast - Number of Active Listings

Figure 17: In sample forecast comparison with actual.

We can see that the in-sample forecast of number of active listings was tracking nicely with actuals up until 2022 when it totally missed the inventory surge of 2022 when high prices caused inventory to spike. An intervention variable might have helped for this period but would have caused some coefficients like mortgage rates to lose their signal.

## Out of Sample Structural Forecast





Figure 18: Out of sample forecast for structural regression model of median home price

The out of sample forecast based on this model predicts 0 growth for median home price the in 2023, for home prices to resume their historical long-term accelerated growth rate in 2024. Subjectively, this seems like an optimistic forecast. Other forecasting methods discussed in this paper may vary.



Figure 19: Out of sample forecast for structural regression of number of active listings

The out of sample forecast for number of active listings is similarly optimistic that inventory will pick up in the next few years. This seems increasingly unlikely given the current mortgage rates that are holding down inventory. This regression still may be suffering from some omitted variable bias.

#### Median Home Price – Impact of Coefficients on Out of Sample Forecast

The forecasted optimistic growth of median home price over the next year and a half can be traced back to the large magnitude of the NF\_JOBS variable. We showed that ARIMA methods forecasted the number of jobs in the Seattle metro area to continue to rise at clear positive growth rate. It's my assessment that this is the primary driver of this optimistic forecast. With more time, I might do a few scenarios where the job market would hypothetically have different outcomes at the effect it would have on median home price forecast. Other variables like the stock market, mortgage rates, and inventory will have an effect, but none as noticeable as jobs. What is clear to me is that should the Seattle job market go through some sort of negative shock, we can expect home prices to noticeably fall.
## Vector Autoregression (VAR) Modeling

VAR is a multi-variate inertial modeling technique introduced by C. Sims (1980). It is a multivariate inertial model much like ARIMAs are a univariate inertial. Specifying multiple endogenous variables provides a way to analyze the dynamics between variables with the assumption that everything in the macroeconomy affects everything else. VAR is grounded in the notion that the data generating process behind economic variables does not have causality going in one direction, but rather that each variable may be influenced by and/or influencing other variables at different lags. VAR lends itself well to forecasting because it models both muti-variate and inter-temporal dynamics between endogenous variables. Real estate certainly also lends itself well to VAR with demand and supply forces often acting in concert to set prices and inventory.

### **VAR** Specification

My VAR positions both median home price and number of active listings as endogenous variables while considering real mortgage rates, real income per capita, number of jobs, and the postcovid (second year) intervention variable as exogenous. Real estate prices are highly influenced by the inventory available and vice versa. For example, King County has seen that prices remain strong in recent months despite rising mortgage interest rates. This is thought to be due in large part to a lack of supply as no one wants to sell and be forced to trade their low mortgages for a higher one. When supply is low, prices can remain high as homebuyers are left without many choices. So, despite mortgage rates pricing more consumers out of the market which would drive demand and prices down, the low supply effect is keeping prices high as there are still enough (too many) buyers chasing few homes. I do still want to model the exogenous effects of the housing market in this VAR model acknowledging that things like mortgage rates, number of jobs, income, and the emergence of this sector from the pandemic still hold some sway over the market. At times though, they may be overwhelmed by the supply factor.

This VAR as it is specified at order 24 and passes the diagnostics as detailed in the table below. It is stable and specified at a lag length that is optimal according to two lag length selection criteria: FPE and AIC. There doesn't appear to be any large auto-correlation spikes beyond the 24<sup>th</sup> lag. The number of estimated parameters comes in at 102 which is exactly one-third of the 306 observations. This results in a highly parametrized model, but as we'll see one that performs well on in-sample data.

Endogenous: KING\_PMED\$, KING\_ACTLIST,

	Stable (Y/N)	Estimation Lag Length Used	Variable in Levels, Differenced	Number of Estimated Parameters - % of Obs
Estimated VAR	Yes!	24	Endogenous Variables are First & Seasonally Differenced D(x,1,12)	2+(24)(2^2) + 4 = 102 33% of Obs
	<u>LR</u>	<u>FPE</u>	AIC	HQ
Lag Length Criteria Results	45	24	24	1

Exogenous: MRTGRT\$, INCPERCAP, NF\_JOBS, POST\_COVID\_2YR

Table 4: VAR Diagnostics

### Historical Solve



Figure 20: VAR in sample forecast for median home price



Figure 21: VAR in-sample forecast for number of Active Listings

## **Forecast Solve**



Figure 22: VAR out of sample forecast of median home price



King County Active Listings - VAR Out-of-Sample Forecast (Future)

Figure 23: VAR out of sample forecast for number of active listings

### VAR Discussion

The in-sample forecast tracks very well for recent history. The out-of-sample forecast for median home price seems natural and plausible. Anecdotally, this somewhat agrees with my subjective forecast, although a little more bearish, that home prices will continue to correct from their post-pandemic highs and temper to flat or moderate growth with rising mortgage rates tamping down demand. However, I thought that these dampened prices would also be influenced by rising inventory in 2024 as pent-up supply would eventually release, similar to post-covid, but in this case induced by interest rates leveling off. The visualized forecast of the number of active listings does not seem realistic, but specifications using KING\_SOLD showed no improvement. The in-sample forecast seems to be consistently underestimating active listings. The out-of-sample forecast seems drastically low. Although, I suppose it's possible that high-mortgage rates will continue to reduce supply especially in the off-season months, but it's hard to imagine supply being this low (near 0) in the '23/'24 winter as the VAR forecast suggests.

## Subjective Forecast

Subjective forecasting can provide a competing forecast, comparison, or portion of an ensemble forecast that can serve the purpose of incorporating intuition that might not be captured in data or econometric methods. When subject matter experts have spent sufficient time in a particular area or dataset their intuition may be just as informative as sophisticated models and should be considered together with other methods for a complete forecast.

Nationally, many real estate analysts highlight the slowdown that has occurred in the past four quarters, while also bringing to attention a recent surge in prices that is thought to be supported by low inventory levels. Mortgage rates remain high. The Fed has signaled that they will likely raise interest rates one more time this year which means that mortgage rates won't be coming down until next year, at the latest, leaving many buyers on the sidelines and sellers unwilling to trade their low mortgages for

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recent historical highs. Amid fears of a recession earlier in the year, there were well publicized tech layoffs and hiring freezes in the Seattle region which has seen job growth slowing. Putting all this together, I would expect that the Seattle housing market will continue to go through a correction with negative year-over-year growth rates throughout the rest of 2023 but turn positive 2024. The counterbalancing forces of low inventory and low demand will result in YoY growth leveling off to moderate/average YoY growth by the end of 2024. This subjective forecast is depicted visually below.



Subjective Forecast - Median Home Price



Given high mortgage rates the rest of the year, I would suspect that inventory levels would continue to see YoY declines of about -20%. However, assuming a less restrictive monetary policy in 2024, sellers may take this is a sign to begin to move any inventory that has built up over this past rate hiking cycle. Number of active listings will still be historically low as the market stabilizes after its 2023 correction, but I would expect moderate positive YoY growth in 2024. Job growth has shown to be resilient. Assuming it remains strong in 2024, the pent-up supply will release as sellers who have been waiting for mortgage rates to stabilize will put their properties on the market. Below is a visual of this subjective forecast.



Subjective Forecast - Number of Active Listings

Figure 25: Subjective forecast of number of active listings

## ARIMA Modeling – Median Home Price

ARIMA modeling uses the past dynamics and auto-correlations within a univariate data series to forecast the series into out of sample periods. Similar to VAR, it is an inertial modeling technique that leverages that is a-theoretical because the specification on AR and MA coefficients don't necessarily have to adhere to any bespoke theory as in structural regression. VAR uses the dynamics of multiple endogenous variables whereas ARIMA only leverages the one variable. For median home price, a first and seasonal difference was taken first to make the data stationary, a pre-requisite to ARIMA modeling. The transformed data series was then modeled with an AR term at lag 1, an MA term at lag 1, and a seasonal MA term at lag 12. Using compact ARIMA notation this specification can be identified as  $(1,1,1) + (0, 1, 1)^{12}$  and expressed in a mathematical fashion below:

$$\Delta_{12}\Delta \text{ KING_PMED} = \alpha_1 \Delta_{12}\Delta \text{ KING_PMED} + \beta_1 \varepsilon_{t-1} + \beta_2 \varepsilon_{t-12} + \varepsilon_t$$
  
Equation 9: ARIMA specification for median home price

No intervention variables were added to this ARIMA specification. When I did try a specification modeling the COVID bounce back of 2022 with a step there was no marked improvement in the in-sample error.



King County Median Home Sale Price

Figure 26: Median Home Price, ARIMA out of sample forecast

The ARIMA method's out of sample forecast aligns more with the VAR and subjective forecast that we can expect 2023 to provide negative growth relative to the highs of 2022 and be seen as a correction to the growth of recent years. Unlike, my subjective forecast, it predicts relatively flat growth over 2024, similar to the VAR. This forecast certainly seems plausible but given how resilient the economy has been in 2023 strong job growth is in the local Seattle economy, I would believe that it is somewhat pessimistic. It does properly capture the seasonality of the data.

## Out of Sample Forecast- Methods Comparison

We now have 4 different forecasts using 4 different forecast methods: structural regressions, VAR, subjective, and ARIMA. Each offers a different angle of attacking the problem of forecasting median home price. Some methods like ARIMA and VAR use inertial patterns in the data, while structural regressions took a lot of time and brainpower to specify in a way that incorporated appropriate economic variables and theory. Lastly, subjective forecast incorporates my intuition about where the market may move in the near future given the likely macroeconomic environment and is less reliant on what may be lagging effects and estimates of the data generating process. Each method incorporates a different set of information and that is apparent in the variety of outcomes we each out of sample forecast.



Figure 27: Comparison of out-of-sample forecast by forecast method.

The structural regression forecast is the most optimistic, projecting flat growth in 2023 with a positive trend through 2024. Essentially, the structural model forecasts Seattle will continue on its

accelerated growth after a reset in 2023. The subjective, VAR and ARIMA forecasts all seem to be telling a similar story with varying degrees of pessimism. All three project a 2023 correction that erases most of the gains of the past few years and then stagnant growth through 2024. The ARIMA is the most bullish of the three flavors but has a smoothness that seems less plausible. After all, ARIMA it is a relative "weak learner" only incorporating the patterns of the data without any reference to exogenous variables, theory, or intuition. VAR appears to be the most bearish of these three where seasonal highs continue to decline in the next two years. One might almost be able to say the VAR forecasts a downward trend in the median home sale which indicates the negative growth is here to stay of the near term. My subjective forecast falls somewhere in the middle of ARIMA and VAR. The subjective takes the position that 2023 will be where the market bottoms out and 2024 growth, while not on the same growth trajectory as the past decade, will offer homeowners at least long-term average YoY growth in 2024.

## In-Sample Forecast Analysis

I can assess each of these forecast methods by using them to forecast recent history and seeing how far off they are at predicting known values. For each in-sample forecast, I'll use an in-sample range from November 2021 through April 2023, my last known observation. These 18 observations represent about 6% of total observations. I'll use two different metrics to assess how far off the prediction is to actual value: squared error and absolute percentage error. After computing these metrics for each insample observation I can then summarize each across this in-sample period by taking the mean method The Root Mean Squared Error (RMSE) and Mean Absolute Percent error can then be used as quantitative performance measures for each forecast method. *Where KING\_PMED*\$ *signifies predicted value of each method*.

$$RMSE = \sqrt{\frac{1}{n} \sum_{i=1}^{n} (KING_PMED\$ - KIN\widehat{G_PMED}\$)^2}$$

Equation 10: Root mean squared error

$$MAPE = \frac{1}{n} \sum_{i=1}^{n} ABS\left(\frac{KING_PMED\$ - KIN\widehat{G_PMED\$}}{KING_PMED\$}\right)$$

Equation 11: Mean absolute percent error



King Co, WA - Median Single Family Home Price - In-Sample Forecasts By Method

#### Figure 28: In-sample forecast method comparison

All three in-sample forecasts track pretty similar to each other. The VAR and Structural in-sample forecasts track so close to history in 2020-2021 that they aren't visible as being distinct. This might actually be a sign of these methods overfitting this period. Only the ARIMA was able to find the signal for the 2022 highs, but it was the VAR that most closely models the come-down from that peak. We can see that structural in-sample forecasted a rise in home prices in 2023 while the actual sale price continued to slide in these most recent months.

## In Sample Error Charts



In-Sample Root SE Deviation By Method





In-Sample Normalized Deviation By Method

#### Figure 30: Average Percent Error by Method

We can see from the charts above that both the SE and APE metrics offer very similar analysis of in-sample errors. Both the ARIMA and structural failed relatively to model median home price surge in the middle of 2022 while VAR modeled this period with little error. The structural regression's errors became very large when applied to the most recent months in early 2023. Clearly the structural model could not have predicted the market downturn in 2023. The seed of this miss however can be traced back to its failure to model the 2022 highs that were likely caused by the release of pent-up demand and supply from the pandemic. Again, it was decided not to use an interval variable in the structural regression to model the COVID bounce-back and these in-sample forecast errors reflect one downside of that decision. Ultimately, it's the VAR method that seems to be performing best when applied to within sample observations.

METHOD	RMSE	Equal	Optimal #1*	Optimal #2*
ARIMA	39,385	33.3%	39.8%	26.9%
Structural	78,597	33.3%	13.0%	29.2%
VAR	28,361	33.3%	47.3%	43.9%
COMBINATIONS				
Equal Weight	41,343			
Optimal Weight #1	32,322			
Optimal Weight #2	38,853			
				Rounding is why these don't sum to 1.0

Table 5: Weight for combination forecasts based on RMSE of in sample forecast.

MAPE	Equal	Optimal #1*	Optimal #2*
3.3%	33.3%	40.5%	31.1%
7.0%	33.3%	12.2%	29.5%
2.5%	33.3%	47.3%	39.4%
4.0%			
3.1%			
3.8%			Normalized for solid all theories of sources the
	<u>MAPE</u> 3.3% 7.0% 2.5% 4.0% 3.1% 3.8%	MAPE         Equal           3.3%         33.3%           7.0%         33.3%           2.5%         33.3%           4.0%         3.1%           3.8%         3.8%	MAPE         Equal         Optimal #1*           3.3%         33.3%         40.5%           7.0%         33.3%         12.2%           2.5%         33.3%         47.3%           4.0%         3.1%         3.8%

Table 6: Weights for combination forecasts based on MAPE of in-sample

## Combination Forecasting

The more information that a forecast model uses the more performant that forecast will be in

terms of predicting the short-term outlook of the series. Combining forecasts estimated with different

techniques consolidates mutually exclusive information and signal found in each technique's forecast

and reduces the variance of the forecast error. Especially when distinct forecasts tell different stories, combining such forecasts will result in a combination forecast (a.k.a. ensemble forecast) that will often perform better than one technique alone. One simple way to combine forecasts is an un-weighted average of all forecast observations:

$$CF = \frac{1}{n} \sum_{i=1}^{n} F_i$$

#### Equation 12: Equal weighted combination forecast

In the above equation each technique's forecast (Fi) is averaged with an equal weight to produce the combination forecast (CF). However, we can also assign each forecast different weights subjectively or deterministically based on that technique's performance on known observations such as the insample range. This is where the RMSE and MAPE in-sample performance measures can be utilized. Instead of assigning equal weights to each technique, we can weight each technique according to the RMSE or MAPE. For instance, we saw that the structural regression performed the worst, in-sample, of the three techniques so we can assign less weight to it for a combination forecast. Optimal #1 weights represent this strategy. These weights were derived by summing the three RMSEs of the three techniques (ARIMA, VAR, Structural) to get a total error share then dividing each RMSE by the total error share to get each method's proportion of total error. Then, we can adjust the equal weight up (down) for those techniques that represent less (more) of the total error share. This strategy can be replicated with MAPE as a performance measure. Optimal #2 takes a similar weighting strategy, but instead of using the in-sample periods, compares data that has been released since the beginning of this project (May, June, July 2023) and uses those (technically) out-of-sample forecasts for these months compared to newly released data to do a similar error analysis as the in-sample range. Optimal #2 thus incorporates the most recent quarter of data to determine the weights for the combination forecast.

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Figure 31: Three in-sample combination forecasts applying equal weights and two different optimally derived weights leveraging RMSE as a performance measure

All three weighting strategies forecast the in-sample period very similarly. This is expected because they were derived using this period. Optimal Weight 1 does a slightly better job modeling the past year due in part to its down-weighting of the structural regression that had large errors during time.



King Co, WA - Median Single Family Home Price - Combination Forecasts

Figure 32: Three out of sample combination forecasts applying equal weights and two different optimally derived weights leveraging RMSE as a performance measure

The out-of-sample combination forecast tells a more interesting story. Both the Equal Weight and Optimal Weight 2 are close in their prediction likely because Optimal Weight 2 resulted in a more equal weighting than Optimal Weight 1. This gives validity to equal weights being the best weighting strategy above any more complex weighting system. Optimal Weight 1 offers the most bearish forecast thanks to the down-weighting of the more optimistic structural regression. Optimal 1 tells a story of continued negative growth for real median home price, while the other two combination forecasts show relative flat growth in 2024.

Although they don't make any outlandish claims, combination forecasts seem to offer the most plausible projections. This can be a good thing as they don't fly in the face of consensus forecasts and therefore may be seen as valid if shared among subject matter experts. However, they also don't set the forecast apart and offer any novel predictive insights. Nevertheless, if forecasts are ultimately judged on their accuracy, the reduction in error variance is a priceless of these combination forecasts. I'm relatively confident in these outlooks, particularly Equal Weight. As we saw, Optimal Weight 2 regressed back to equal weights.

## Conclusion and Future Work

This project produced a total of seven distinct out-of-sample forecasts for median home price in King County, WA. One subjective, one using a muti-equation model using structural regressions (structural), two using inertial methods (ARIMA & VAR) and three combination forecasts leveraging structural and inertial methods (equal weight, optimal weight 1, optimal weight 2). Of these VAR is my preferred method forecast due to its clear superior performance modeling the in-sample period. The equal weight forecast is my preferred combination forecast despite having the worst in-sample RMSE of the combination forecasts. Much has been written in the forecasting literature of the benefit of equal weights and how they often outperform complex weighting schemes. We saw that Optimal Weight 2 resulted in weights closer to equal than Optimal Weight 1 which offers an early tip that equal weighting will be the best strategy in an uncertain out-of-sample period. In all likelihood, the Optimal Weights 1 & 2 could be overfit to the point that their bias is contributing to increased variance when applied to an uncertain future.

	Methods		Combinations			
	ARIMA	VAR	Structural	Equal Wt	Optimal Wt #1	Optimal Wt #2
RMSE	39,384	28,361	78,597	41,343	32,322	38,852
MAPE	3.4%	2.5%	7.0%	4.0%	3.1%	3.8%

Table 7: Summary of Methods and Combination Forecasts

King County Median Home Sale Price - Forecasts



Figure 33: Preferred out-of-sample forecasts: VAR, Equal Weight, Subjective

Equal Weights is the most optimistic of these three preferred forecasts. The Seattle market has shown to be resilient before as in the years after the Great Recession. It would be no surprise if the more optimistic forecast came to fruition. VAR remains the most pessimistic of my preferred forecasts projecting continued negative YoY growth of real median home price. Unsurprisingly, my subjective forecast splits the difference between the other two relative extreme scenarios.

This research and forecasting exercise have been full of lessons learned. Chief among them has been the difficulty and time resources required to specify a multi-equation regression model that agrees with economic theory. The variables that one would think are determinants of real estate like mortgage rates and income have the potential to have their signal overpowered by things like inventory scarcity and a macroeconomic monetary policy that has kept interest rates low, inflating the market, causing unaffordability. Despite these challenges there is still enough econometric basis to produce many sound forecasts and be confident in their accuracy given certain assumptions.

It will be interesting to see what the Seattle housing market does over the next 18 months. Like 2022-2023, I think the lack of inventory that is keeping prices up will have to break at some point in the short term. Will repressed supply and demand cause a surge in prices when it breaks or will a new lower equilibrium form due to exogenous forces like a recession in 2024. Time will tell.

These forecasts and scenarios can offer valuable insights for buyers, sellers, real estate agents and other interested parties in the Seattle residential real estate market. For instance, buyers may take this outlook for the next 18 months as a good time to buy as the market might be experiencing a rare dip. Yet, inventory remains historically low so it may still be hard to find a home that checks all a consumer's boxes. Mortgage rates will also price many out of the market while they remain high relative to recent history. Perhaps this exogenous factor will eventually result in lower prices as constrained supply releases, different from post-Covid surges where a release of suppressed demand and supply worked together to increase prices.

Sellers may see this forecast as reason to hold onto their assets for the short term but should also caution that it's somewhat uncertain whether the market will improve significantly. If the Seattle job market growth slows or even turns negative, we can expect prices to continue to fall. In such a scenario,

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waiting until 2024 to sell will prove to be a mistake. These are the types of insights that real estate agents should make their clients aware.

If given significant more time and resources, I would do a more thorough literature review on the determinants of real estate and recent success of any peer forecasters in projecting similar markets. I would sink time into the structural regressions and attempt specifications that adhere to ideas I find in the literature. Adding more variables or different transformations would reduce the probability of omitted variable bias.

## Appendix 1 – Machine Output

## Correlograms of Two KDV in Levels

#### Date: 06/22/23 Time: 15:34 Sample: 1997M08 2023M04 Included observations: 308 Partial Correlation AC Autocorrelation PAC Q-Stat Prob 0.980 0.980 298.83 0.000 1 18 2 0.965 0.107 589.42 0.000 6 8 3 111 0.951 0.026 872.31 0.000 4 0.938 0.056 1148.9 0.000 11 5 0.925 -0.022 1418.5 0.000 11 6 0.913 0.022 1682.0 0.000 11 7 0.898 -0.069 1937.7 0.000 18 8 0.886 0.044 2187.3 0.000 11 9 0.873 -0.003 2430.6 0.000 10 0.862 0.026 2668.5 0.000 11 0.848 -0.044 2899.8 0.000 11 18 0.830 -0.142 0.000 12 3122.2 -8 0.809 -0.115 3334.2 0.000 13 14 0.789 -0.042 18 3536.3 0.000 15 0.771 0.040 3730.0 0.000 110 1.00 16 0.757 0.094 3917.2 0.000 111 17 0.742 0.028 4098.0 0.000 1 bi 18 0.728 0.014 4272.5 0.000 19 0.715 0.026 4441.3 0.000 111 20 0.702 0.005 4604.8 0.000 0.688 -0.039 4762.5 0.000 21 11 0.675 0.003 4914.7 22 0.000 23 0.662 0.037 5061.6 0.000 1.10 24 0.647 -0.019 5202.5 0.000 11 111

Figure 34: Correlogram of levels of median home sale price

Autocorrelation	Partial Correlation		AC	PAC	Q-Stat	Prob
		1	0.979	0.979	296.18	0.000
	-	2	0.946	-0.310	573.38	0.000
	<b>II</b> (	3	0.904	-0.131	827.74	0.000
1	2篇	4	0.866	0.142	1061.7	0.000
		5	0.833	0.102	1279.1	0.000
	100	6	0.814	0.240	1487.4	0.000
	1	7	0.809	0.161	1693.5	0.000
	- E	8	0.816	0.167	1903.9	0.000
	7 7	9	0.827	0.004	2121.1	0.000
		10	0.842	0.098	2346.9	0.000
		11	0.850	-0.075	2577.8	0.000
		12	0.845	-0.183	2806.7	0.000
	California (	13	0.812	-0.569	3018.7	0.000
	14	14	0.768	0.039	3209.2	0.000
	1.1	15	0.720	0.117	3377.2	0.000
	10.	16	0.677	0.065	3526.0	0.000
	40	17	0.640	-0.035	3659.4	0.000
	10	18	0.615	-0.048	3783.3	0.000
	(d)	19	0.604	0.029	3903.0	0.000
	1	20	0.605	0.114	4023.7	0.000
	10	21	0.611	0.029	4147.3	0.000
		22	0.621	0.046	4275.4	0.000
	10	23	0.625	-0.007	4405.6	0.000
	(B)	24	0.619	0.104	4533.8	0.000

Figure 35: Correlogram of the levels of Number of Active Listings

# Correlogram of Two KDV First Differenced

Autocorrelation	Partial Corre	elation	AC	PAC	Q-Stat	Prob
e 📷 e	1 1	1 1	0.253	0.253	1.4150	0.234
( <b>B</b> )	1 1	2	0.092	0.030	1.6132	0.446
- · · ·		3	-0.424	-0.485	6.0956	0.107
	1 1	4	-0.246	-0.038	7.7095	0.103
1 1 1		5	-0.021	0.220	7.7226	0.172
- C 👘 - C C -	1.1	6	0.144	-0.074	8.3592	0.213
<ul> <li>III</li> </ul>		7	-0.085	-0.424	8.6013	0.283
1. III.	1 1	8	-0.137	-0.010	9.2859	0.319
1	1 1	9	-0.389	-0.195	15.320	0.083
- I	1	10	-0.050	-0.098	15.431	0.117
1. D. 11	1 1	11	0.025	-0.079	15.461	0.162
12 Bill (12)	1 1	12	0.228	-0.078	18.415	0.104
(1) [1] (1)	1	13	0.155	0.009	20.012	0.095
1 I I I	1	14	0.037	-0.059	20.120	0.126
(4) (4)	1 1	15	-0.045	-0.068	20.323	0.160
1 1 1	) 🗉	16	-0.020	-0.082	20.378	0.204
1. 1. 1.	1	17	-0.010	-0.061	20.399	0.254
10 I S - 31	1 E	18	-0.004	-0.236	20.404	0.311

Figure 36: Correlogram of First Difference of KING\_PMED

Autoo	orrela	ation	Partia	I Cor	relation		AC	PAC	Q-Stat	Prob
3			1 1			1	0.557	0.557	6.8845	0.009
1	1	1	1.	1	1	2	0.308	-0.003	9.1178	0.010
1		1	6		1	3	0.104	-0.097	9.3879	0.025
1		4	1		1	4	-0.171	-0.280	10.166	0.038
1		1	i.		1	5	-0.387	-0.263	14.438	0.013
		4	i.		1	6	-0.498	-0.213	22.040	0.001
15		1	- E		1	7	-0.517	-0.177	30.930	0.000
		1	- F	1	1	8	-0.336	0.057	35.035	0.000
- 1 T	1	1	E 15		1	9	-0.065	0.174	35.204	0.000
1.1	1	1	13		1	10	-0.024	-0.220	35.229	0.000
- 20		£	- E		1	11	0.073	-0.179	35.493	0.000
1		1	15		1	12	0.185	-0.095	37.441	0.000
1		1	1		1	13	0.186	-0.066	39.746	0.000
		1	1		1	14	0.120	-0.076	40.886	0.000
1	1	1	1 E		1	15	0.025	-0.097	40.950	0.000
1	1	1	E	1	1	16	-0.027	-0.028	41.045	0.001
1	1	i	1	1	1	17	-0.030	-0.060	41.226	0.001
- 31		1	1.15	1	1	18	-0 004	-0.046	41 231	0.001

Figure 37: Correlogram of first difference of KING\_ACTLIST

#### Correlogram of KING PMED Second Differenced Date: 08/08/23 Time: 13:58 Sample (adjusted): 1997M10 2023M04 Included observations: 307 after adjustments Autocorrelation Partial Correlation AC PAC Q-Stat Prob 1 -0.467 -0.467 67.476 0.000 2 0.078 -0.178 69.390 0.000 I. . 3 -0.127 -0.220 74,401 0.000 4 0.040 -0.158 74.899 0.000 5 -0.055 -0.175 75.834 0.000 6 0.079 -0.071 77.807 0.000 7 -0.059 -0.098 78.903 0.000 0 18 8 -0.007 -0.134 78.920 0.000 9 -0.026 -0.155 79.139 :1 0.000 10 -0.049 -0.253 79,905 0.000 11 -0.010 -0.331 79.936 0.000 94.336 12 0.212 -0.061 0.000 13 -0.034 0.033 94.716 0.000 14 -0.019 0.023 94.838 0.000 -1 Ð 15 -0.035 0.030 95.241 0.000 16 -0.033 -0.015 95,596 0.000 1 17 0.050 0.056 96.409 0.000 18 -0.052 -0.028 97.292 0.000 18 1111 19 -0.018 -0.097 97.393 0.000 20 0.066 0.040 98.835 0.000 Þ 21 -0.080 -0.008 100.98 0.000 1 22 -0.029 -0.070 101.25 0.000 18 23 0.011 -0.106 101.29 0.000 65 1 1 1 24 0.129 -0.008 106.86 0.000 1 1 11

Figure 38: Correlogram of 2nd Difference of KING\_PMED

# Correlograms of KDVs First & Seasonally Differenced

Date: 0 Sample Include	7/18/2 (adju	3 Tim sted): 2	e: 14:04 2021M1 s: 19 at	4 0 202 fter ad	3M04 iustmen	ts				
Auto	correl	ation	Partia	al Corr	elation	at 22	AC	PAC	Q-Stat	Prob
10	1	105	Î a	Ĭ.	10	1	-0.052	-0.052	0.0609	0.805
1	- II-	4	1.1		E	2	0.058	0.055	0.1396	0.933
1		1	2.0		1.5	3	-0.298	-0.294	2.3521	0.503
1	- 1	1.7		1	10	4	0.057	0.033	2.4393	0.656
1	1	1.5		- 11	6	5	0.012	0.048	2.4433	0.785
		10			¥	6	0.181	0.100	3.4476	0.751
1		1	- 0		1	7	-0.136	-0.117	4.0588	0.773
1	- E	1	1	100	¥	8	0.141	0.155	4.7793	0.781
1	1	1		1	6	9	-0.045	0.052	4.8600	0.846
1	1		- 0		1	10	-0.000	-0.106	4.8600	0.900
1	1	1	1.1		1	11	0.001	0.084	4.8600	0.938
4		10	1		1	12	-0.225	-0.271	7.7495	0.804
1		1	1.1		1	13	-0.069	-0.098	8.0683	0.839
+	1		1.1	1	1	14	-0.011	-0.025	8.0777	0.885
1	- E	1	1.1		1	15	-0.025	-0.149	8.1412	0.918
+	- 6		1.10		£1.	16	-0.045	-0.107	8.4138	0.936
1	- E	1	1	1	1	17	-0.030	-0.036	8.5915	0.952
1	ì	1			1	18	-0.013	0.066	8.6597	0.967

Figure 39: Correlogram of first and seasonal difference of Median Home Price

Date: 07/18/ Sample (adju Included obs	23 Tim usted): 2 servation	e: 14:15 021M10 20 s: 19 after a	23M04 diustmen	ts				
Autocorre	elation	Partial Co	rrelation	\$754	AC	PAC	Q-Stat	Prob
1	- C	6 0 F		1	0.506	0.506	5.6734	0.017
	1	11 - X - 🖬		2	0.336	0.108	8.3280	0.016
1		1 8 1	E 0	3	0.293	0.118	10.468	0.015
1 1	E 7	1 1		4	0.237	0.043	11.965	0.018
3 12	1		1	5	-0.002	-0.242	11.965	0.035
1 B B				6	-0.137	-0.168	12.545	0.051
			- A.	7	-0.397	-0.420	17.799	0.013
	- A	1 1	1	8	-0.351	-0.031	22.280	0.004
. =		1 1 1		9	-0.228	0.193	24.353	0.004
1	24	1 1	1	10	-0.338	-0.098	29.431	0.001
1	1	1 1 1		11	-0.266	0.175	32.968	0.001
1 1	- X	1 8 1	6 A.	12	-0.117	0.019	33.752	0.001
1.10	1		1	13	-0.110	-0.204	34.553	0.001
- L	1 C	1 1	1	14	-0.010	-0.029	34.560	0.002
1.1	- N	1.00	1.	15	0.018	-0.225	34.593	0.003
E	10	1 1	1.0	16	-0.007	-0.030	34.600	0.005
1.12	St	1 1	1	17	0.010	-0.055	34.620	0.007
1.1		1 1	5 B.	18	0.064	0.027	36.253	0.007

Figure 40: Correlogram of first and seasonal difference of Number of Active Listings

## Unit Root Tests of KDVs Levels and Differenced

Null Hypothesis: D(KING\_PMED,1) has a unit root Exogenous: Constant Lag Length: 12 (Automatic - based on AIC, maxlag=18)

		t-Statistic	Prob.*
Augmented Dickey-Fuller test statistic		-2.477249	0.1221
Test critical values:	1% level	-3.452366	
	5% level	-2.871128	
	10% level	-2.571950	

\*MacKinnon (1996) one-sided p-values.

Augmented Dickey-Fuller Test Equation Dependent Variable: D(KING\_PMED,2) Method: Least Squares Date: 08/08/23 Time: 13:56 Sample (adjusted): 1998M10 2023M04 Included observations: 295 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
D(KING PMED(-1),1)	-0.696791	0.281276	-2.477249	0.0138
D(KING_PMED(-1),2)	-0.373656	0.275798	-1.354816	0.1766
D(KING PMED(-2),2)	-0.371501	0.263771	-1.408420	0.1601
D(KING_PMED(-3),2)	-0.503778	0.247685	-2.033949	0.0429
D(KING PMED(-4),2)	-0.553698	0.229931	-2.408105	0.0167
D(KING_PMED(-5),2)	-0.606192	0.210651	-2.877706	0.0043
D(KING_PMED(-6),2)	-0.595201	0.189208	-3.145756	0.0018
D(KING_PMED(-7),2)	-0.657957	0.168968	-3.893969	0.0001
D(KING PMED(-8),2)	-0.711078	0.147880	-4.808474	0.0000
D(KING_PMED(-9),2)	-0.745460	0.129510	-5.756011	0.0000
D(KING_PMED(-10),2)	-0.761342	0.110749	-6.874486	0.0000
D(KING_PMED(-11),2)	-0.600419	0.092626	-6.482221	0.0000
D(KING_PMED(-12),2)	-0.185453	0.067020	-2.767138	0.0060
c	1184.681	1133.691	1.044977	0.2969
R-squared	0.586702	Mean depend	dent var	139.6610
Adjusted R-squared	0.567582	S.D. depende	ent var	24100.06
S.E. of regression	15847.84	Akaike info ci	riterion	22.22575
Sum squared resid	7.06E+10	Schwarz crite	rion	22.40072
Log likelihood	-3264.298	Hannan-Quin	in criter.	22.29581
F-statistic	30.68439	Durbin-Watso	on stat	2.009478
Prob(F-statistic)	0.000000			

Figure 41: ADF Unit Root Test of First Difference of KING\_PMED

## Null Hypothesis: D(KING\_PMED,1) is stationary Exogenous: Constant Bandwidth: 5 (Used-specified) using Quadratic Spectral kernel

		LM-Stat.
Kwiatkowski-Phillips-Schmidt-Sh	in test statistic	0.128852
Asymptotic critical values*:	1% level	0.739000
	5% level	0.463000
	10% level	0.347000
*Kwiatkowski-Phillips-Schmidt-Sl	hin (1992, Table 1)	
Residual variance (no correction)	)	3.15E+08
HAC corrected variance (Quadra	tic Spectral kernel)	3.47E+08

KPSS Test Equation Dependent Variable: D(KING\_PMED,1) Method: Least Squares Date: 08/08/23 Time: 13:57 Sample (adjusted): 1997M09 2023M04 Included observations: 308 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
С	2211.039	1013.103	2.182443	0.0298
R-squared	0.000000	Mean depend	lent var	2211.039
Adjusted R-squared	0.000000	S.D. dependent var		17779.88
S.E. of regression	17779.88	Akaike info criterion		22.41276
Sum squared resid	9.71E+10	Schwarz crite	rion	22.42487
Log likelihood	-3450.566	Hannan-Quin	n criter.	22.41761
Durbin-Watson stat	1.764259		1942-1922-202	

Figure 42: KPSS unit root test of first difference of KING\_PMED

Null Hypothesis: D(KING\_PMED,1) has a unit root Exogenous: Constant Lag Length: 12 (Automatic - based on AIC, maxlag=18)

 Elliott-Rothenberg-Stock DF-GLS test statistic
 -1.637578

 Test critical values:
 1% level
 -2.572824

 5% level
 -1.941903

 10% level
 -1.615980

\*MacKinnon (1996)

DF-GLS Test Equation on GLS Detrended Residuals Dependent Variable: D(GLSRESID) Method: Least Squares Date: 08/08/23 Time: 13:57 Sample (adjusted): 1998M10 2023M04 Included observations: 295 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
GLSRESID(-1)	-0.229638	0.140230	-1.637578	0.1026
D(GLSRESID(-1))	-0.822885	0.145310	-5.662972	0.0000
D(GLSRESID(-2))	-0.793557	0.145242	-5.463699	0.0000
D(GLSRESID(-3))	-0.894759	0.140568	-6.365333	0.0000
D(GLSRESID(-4))	-0.908642	0.136435	-6.659865	0.0000
D(GLSRESID(-5))	-0.923823	0.130241	-7.093183	0.0000
D(GLSRESID(-6))	-0.870258	0.123563	-7.043056	0.0000
D(GLSRESID(-7))	-0.894460	0.115718	-7.729671	0.0000
D(GLSRESID(-8))	-0.906778	0.107287	-8.451895	0.0000
D(GLSRESID(-9))	-0.903137	0.100364	-8.998624	0.0000
D(GLSRESID(-10))	-0.878699	0.092639	-9.485242	0.0000
D(GLSRESID(-11))	-0.673341	0.084815	-7.938937	0.0000
D(GLSRESID(-12))	-0.216338	0.065352	-3.310327	0.0011
R-squared	0.581320	Mean depend	dent var	139.6610
Adjusted R-squared	0.563504	S.D. depende	ent var	24100.06
S.E. of regression	15922.40	Akaike info criterion		22.23191
Sum squared resid	7.15E+10	Schwarz criterion		22.39439
Log likelihood	-3266.206	Hannan-Quir	nn criter.	22.29697
Durbin-Watson stat	2.020759			

Figure 43: DF-GLS Unit Root Test of First Difference of KING\_PMED

Null Hypothesis: D(KING\_PMED,2) has a unit root Exogenous: Constant Lag Length: 11 (Automatic - based on AIC, maxlag=18)

		t-Statistic	Prob.*
Augmented Dickey-Fuller test statistic		-14.35139	0.0000
Test critical values:	1% level	-3.452366	
	5% level	-2.871128	
	10% level	-2.571950	

\*MacKinnon (1996) one-sided p-values.

Augmented Dickey-Fuller Test Equation Dependent Variable: D(KING\_PMED,3) Method: Least Squares Date: 08/08/23 Time: 13:58 Sample (adjusted): 1998M10 2023M04 Included observations: 295 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
D(KING_PMED(-1),2)	-12.11704	0.844311	-14.35139	0.0000
D(KING_PMED(-1),3)	10.07531	0.804959	12.51654	0.0000
D(KING_PMED(-2),3)	9.077841	0.746676	12.15768	0.0000
D(KING_PMED(-3),3)	7.995549	0.681241	11.73674	0.0000
D(KING_PMED(-4),3)	6.917770	0.607024	11.39620	0.0000
D(KING PMED(-5),3)	5.843767	0.529319	11.04017	0.0000
D(KING_PMED(-6),3)	4.843854	0.448744	10.79424	0.0000
D(KING PMED(-7),3)	3.838763	0.368472	10.41806	0.0000
D(KING PMED(-8),3)	2.841128	0.290040	9.795629	0.0000
D(KING PMED(-9),3)	1.866069	0.212719	8.772452	0.0000
D(KING PMED(-10),3)	0.934931	0.137931	6.778265	0.0000
D(KING PMED(-11),3)	0.229595	0.065194	3.521751	0.0005
_ c	-442.7459	932.3219	-0.474885	0.6352
R-squared	0.855988	Mean depend	dent var	0.677966
Adjusted R-squared	0.849860	S.D. depende	ent var	41270.74
S.E. of regression	15991.53	Akaike info ci	riterion	22.24057
Sum squared resid	7.21E+10	Schwarz criterion		22.40305
Log likelihood	-3267.485	Hannan-Quin	in criter.	22.30563
F-statistic	139.6814	Durbin-Watse	on stat	2.025936
Prob(F-statistic)	0.000000			

Figure 44: ADF unit root test of the 2nd difference of KING\_PMED

Null Hypothesis: D(KING\_PMED,2) has a unit root Exogenous: Constant Lag Length: 17 (Automatic - based on AIC, maxlag=18)

		t-Statistic
Elliott-Rothenberg-Sto	ck DF-GLS test statistic	0.296264
Test critical values: 1% level 5% level	-2.572988	
	5% level	-1.941925
	10% level	-1.615966

\*MacKinnon (1996)

DF-GLS Test Equation on GLS Detrended Residuals Dependent Variable: D(GLSRESID) Method: Least Squares Date: 08/08/23 Time: 13:58 Sample (adjusted): 1999M04 2023M04 Included observations: 289 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
GLSRESID(-1)	0.033678	0.113674	0.296264	0.7673
D(GLSRESID(-1))	-1.999419	0.129321	-15.46090	0.0000
D(GLSRESID(-2))	-2.838029	0.174334	-16.27927	0.0000
D(GLSRESID(-3))	-3.646868	0.237858	-15.33210	0.0000
D(GLSRESID(-4))	-4.288386	0.310007	-13.83319	0.0000
D(GLSRESID(-5))	-4.773125	0.376165	-12.68891	0.0000
D(GLSRESID(-6))	-5.009739	0.428606	-11.68845	0.0000
D(GLSRESID(-7))	-5.103760	0.458505	-11.13131	0.0000
D(GLSRESID(-8))	-5.126680	0.473567	-10.82568	0.0000
D(GLSRESID(-9))	-5.088008	0.479109	-10.61974	0.0000
D(GLSRESID(-10))	-4.979198	0.474847	-10.48589	0.0000
D(GLSRESID(-11))	-4.633846	0.467822	-9.905148	0.0000
D(GLSRESID(-12))	-3.815497	0.451629	-8.448296	0.0000
D(GLSRESID(-13))	-2.834131	0.412145	-6.876532	0.0000
D(GLSRESID(-14))	-1.885650	0.348008	-5.418412	0.0000
D(GLSRESID(-15))	-1.116288	0.258699	-4.315011	0.0000
D(GLSRESID(-16))	-0.576083	0.162041	-3.555156	0.0004
D(GLSRESID(-17))	-0.167518	0.073498	-2.279223	0.0234
R-squared	0.846948	Mean depend	dent var	46.79931
Adjusted R-squared	0.837347	S.D. depende	ent var	41614.42
S.E. of regression	16783.22	Akaike info c	riterion	22.35441
Sum squared resid	7.63E+10	Schwarz crite	erion	22.58277
Log likelihood	-3212.212	Hannan-Quir	nn criter.	22.44591
Durbin-Watson stat	2.020049			

Figure 45: DF-GLS unit root test of the 2nd difference of KING\_PMED

## Null Hypothesis: D(KING\_PMED,2) is stationary Exogenous: Constant Bandwidth: 5 (Used-specified) using Quadratic Spectral kernel

5817
9000
3000
7000
E+08
7861
E

KPSS Test Equation Dependent Variable: D(KING\_PMED,2) Method: Least Squares Date: 08/08/23 Time: 13:58 Sample (adjusted): 1997M10 2023M04 Included observations: 307 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
С	130.9446	1350.028	0.096994	0.9228
R-squared	0.000000	Mean depend	lent var	130.9446
Adjusted R-squared	0.000000	S.D. dependent var		23654.40
S.E. of regression	23654.40	Akaike info criterion		22.98374
Sum squared resid	1.71E+11	Schwarz crite	rion	22.99588
Log likelihood	-3527.004	Hannan-Quinn criter.		22.98859
Durbin-Watson stat	2.932309			

Figure 46: KPSS unit root test of the 2nd difference of KING\_PMED

Null Hypothes	is: D(KING_ACTLIST,1) has a unit root
Exogenous: C	Constant
Lag Length: 1	8 (Automatic - based on AIC, maxlag=18)

		t-Statistic	Prob.*
Augmented Dickey-Fuller test statistic		-4.182695	0.0008
Test critical values:	1% level	-3.452215	
	5% level	-2.871061	
	10% level	-2.571915	

\*MacKinnon (1996) one-sided p-values.

Augmented Dickey-Fuller Test Equation Dependent Variable: D(KING\_ACTLIST,2) Method: Least Squares Date: 08/08/23 Time: 14:00 Sample (adjusted): 1998M08 2023M04 Included observations: 297 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
D(KING_ACTLIST(-1),1)	-0.634434	0.151681	-4.182695	0.0000
D(KING_ACTLIST(-1),2)	-0.097782	0.150702	-0.648840	0.5170
D(KING_ACTLIST(-2),2)	0.067940	0.148426	0.457739	0.6475
D(KING_ACTLIST(-3),2)	0.133894	0.145075	0.922927	0.3568
D(KING_ACTLIST(-4),2)	0.072466	0.141373	0.512589	0.6086
D(KING_ACTLIST(-5),2)	-0.080611	0.139694	-0.577054	0.5644
D(KING_ACTLIST(-6),2)	-0.085298	0.139421	-0.611799	0.5412
D(KING_ACTLIST(-7),2)	-0.024166	0.139814	-0.172841	0.8629
D(KING_ACTLIST(-8),2)	-0.030097	0.132481	-0.227176	0.8205
D(KING_ACTLIST(-9),2)	-0.065539	0.124443	-0.526661	0.5989
D(KING_ACTLIST(-10),2)	-0.128293	0.116941	-1.097072	0.2736
D(KING_ACTLIST(-11),2)	-0.108191	0.109944	-0.984059	0.3259
D(KING_ACTLIST(-12),2)	0.661117	0.102647	6.440667	0.0000
D(KING_ACTLIST(-13),2)	0.389386	0.100825	3.861998	0.0001
D(KING_ACTLIST(-14),2)	0.205426	0.093727	2.191754	0.0292
D(KING_ACTLIST(-15),2)	0.069933	0.087672	0.797657	0.4258
D(KING_ACTLIST(-16),2)	0.103865	0.081759	1.270387	0.2050
D(KING_ACTLIST(-17),2)	0.196514	0.074098	2.652089	0.0085
D(KING_ACTLIST(-18),2)	0.152056	0.060425	2.516419	0.0124
c	-9.234297	15.72034	-0.587411	0.5574
R-squared	0.795374	Mean depend	dent var	-0.983165
Adjusted R-squared	0.781338	S.D. depende	ent var	575.0107
S.E. of regression	268.8823	Akaike info ci	riterion	14.09139
Sum squared resid	20026465	Schwarz crite	rion	14.34013
Log likelihood	-2072.571	Hannan-Quin	in criter.	14.19097
F-statistic	56.66788	Durbin-Watse	on stat	2.004805
Prob(F-statistic)	0.000000			

Figure 47: ADF unit root test of first difference of KING\_ACTLIST

Null Hypothesis: D(KING\_ACTLIST,1) has a unit root Exogenous: Constant Lag Length: 14 (Automatic - based on AIC, maxlag=18)

		r otationo
Elliott-Rothenberg-Sto	ck DF-GLS test statistic	-2.831441
Test critical values:	1% level	-2.572667
	5% level	-1.941881
	10% level	-1.615995

t-Statistic

\*MacKinnon (1996)

DF-GLS Test Equation on GLS Detrended Residuals Dependent Variable: D(GLSRESID) Method: Least Squares Date: 08/08/23 Time: 14:00 Sample (adjusted): 1998M04 2023M04 Included observations: 301 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
GLSRESID(-1)	-0.283480	0.100119	-2.831441	0.0050
D(GLSRESID(-1))	-0.413668	0.108557	-3.810595	0.0002
D(GLSRESID(-2))	-0.258714	0.111485	-2.320616	0.0210
D(GLSRESID(-3))	-0.198855	0.112314	-1.770532	0.0777
D(GLSRESID(-4))	-0.197586	0.107831	-1.832362	0.0679
D(GLSRESID(-5))	-0.245249	0.102390	-2.395238	0.0173
D(GLSRESID(-6))	-0.255296	0.097607	-2.615539	0.0094
D(GLSRESID(-7))	-0.297281	0.093171	-3.190715	0.0016
D(GLSRESID(-8))	-0.283711	0.088335	-3.211768	0.0015
D(GLSRESID(-9))	-0.289652	0.084355	-3.433730	0.0007
D(GLSRESID(-10))	-0.326057	0.080188	-4.066152	0.0001
D(GLSRESID(-11))	-0.281058	0.076920	-3.653887	0.0003
D(GLSRESID(-12))	0.513822	0.072871	7.051082	0.0000
D(GLSRESID(-13))	0.241102	0.071537	3.370324	0.0009
D(GLSRESID(-14))	0.097925	0.059828	1.636767	0.1028
R-squared	0.781762	Mean dependent var		-0.481728
Adjusted R-squared	0.771079	S.D. dependent var		571.2176
S.E. of regression	273.3033	Akaike info criterion		14.10759
Sum squared resid	21362676	Schwarz criterion		14.29233
Log likelihood	-2108.192	Hannan-Quinn criter.		14.18152
Durbin-Watson stat	1.986420			

Figure 48: DF-GLS unit root test of 1st difference of KING\_ACTLIST

## Null Hypothesis: D(KING\_ACTLIST,1) is stationary Exogenous: Constant Bandwidth: 5 (Used-specified) using Quadratic Spectral kernel

		LM-Stat.
Kwiatkowski-Phillips-Schmidt-Shin test statistic		0.045688
Asymptotic critical values*:	1% level	0.739000
	5% level	0.463000
	10% level	0.347000
*Kwiatkowski-Phillips-Schmidt-Sh	nin (1992, Table 1)	
Residual variance (no correction)		267764.2
HAC corrected variance (Quadratic Spectral kernel)		518529.2
KPSS Test Equation	TUST 1)	
Method: Least Squares	12101,17	
Date: 08/08/23 Time: 14:00		
Sample: 1997M08 2023M04		
Included observations: 309		

Variable	Coefficient	Std. Error	t-Statistic	Prob.
С	-13.35275	29.48498	-0.452866	0.6510
R-squared	0.000000	Mean depend	dent var	-13.35275
Adjusted R-squared	0.000000	S.D. dependent var		518.2987
S.E. of regression	518.2987	Akaike info criterion		15.34221
Sum squared resid	82739140	Schwarz crite	erion	15.35429
Log likelihood	-2369.372	Hannan-Quir	nn criter.	15.34704
Durbin-Watson stat	1.198393			

Figure 49: KPSS unit root test of the first difference of KING\_ACTLIST

Null Hypothesis: E\_KING\_PMED\_1\_RESIDS has a unit root Exogenous: Constant Lag Length: 13 (Automatic - based on AIC, maxlag=18)

		t-Statistic	Prob.*
Augmented Dickey-Fuller tes	t statistic	-4.580752	0.0002
Test critical values:	1% level	-3.453652	
	5% level	-2.871693	
	10% level	-2.572253	

\*MacKinnon (1996) one-sided p-values.

Augmented Dickey-Fuller Test Equation Dependent Variable: D(E\_KING\_PMED\_1\_RESIDS) Method: Least Squares Date: 07/27/23 Time: 14:57 Sample (adjusted): 2000M02 2023M04 Included observations: 279 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
E_KING_PMED_1_RESIDS(-1)	-0.274712	0.059971	-4.580752	0.0000
D(E_KING_PMED_1_RESIDS(-1))	-0.260304	0.069534	-3.743564	0.0002
D(E_KING_PMED_1_RESIDS(-2))	-0.114478	0.064595	-1.772232	0.0775
D(E_KING_PMED_1_RESIDS(-3))	0.030726	0.064444	0.476787	0.6339
D(E_KING_PMED_1_RESIDS(-4))	0.201101	0.064049	3.139784	0.0019
D(E_KING_PMED_1_RESIDS(-5))	0.240871	0.065149	3.697239	0.0003
D(E_KING_PMED_1_RESIDS(-6))	0.249240	0.066731	3.734990	0.0002
D(E_KING_PMED_1_RESIDS(-7))	0.240005	0.069099	3.473342	0.0006
D(E_KING_PMED_1_RESIDS(-8))	0.211717	0.071025	2.980896	0.0031
D(E_KING_PMED_1_RESIDS(-9))	0.306296	0.072476	4.226171	0.0000
D(E_KING_PMED_1_RESIDS(-10))	0.186959	0.074742	2.501400	0.0130
D(E_KING_PMED_1_RESIDS(-11))	0.161469	0.073985	2.182473	0.0300
D(E_KING_PMED_1_RESIDS(-12))	-0.257339	0.070488	-3.650830	0.0003
D(E_KING_PMED_1_RESIDS(-13))	-0.182583	0.062752	-2.909605	0.0039
cit citati	0.283896	0.211772	1.340570	0.1812
R-squared	0.370100	) Mean dependent var		-0.048122
Adjusted R-squared	0.336696	S.D. dependent var		4.085351
S.E. of regression	3.327253	Akaike info criterion		5.294435
Sum squared resid	2922.641	Schwarz criterion		5.489662
Log likelihood	-723.5737	Hannan-Quinn criter.		5.372750
F-statistic	11.07957	Durbin-Wats	on stat	1.948633
Prob(F-statistic)	0.000000			

Figure 50: ADF test of residuals for KING\_PMED regression showing evidence of stationarity
		t-Statistic	Prob.*
Augmented Dickey-Fuller test	statistic	-3.745811	0.0040
Test critical values:	1% level	-3.454443	
	5% level	-2.872041	
	10% level	-2.572439	

\*MacKinnon (1996) one-sided p-values.

Augmented Dickey-Fuller Test Equation Dependent Variable: D(E\_KING\_ACTLIST\_1\_RESIDS) Method: Least Squares Date: 07/19/23 Time: 17:08 Sample (adjusted): 1999M06 2023M04 Included observations: 270 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
E_KING_ACTLIST_1_RESIDS(-1)	-0.122767	0.032774	-3.745811	0.0002
D(E_KING_ACTLIST_1_RESIDS(-1))	0.261007	0.064192	4.066024	0.0001
D(E_KING_ACTLIST_1_RESIDS(-2))	0.152847	0.066120	2.311659	0.0216
D(E_KING_ACTLIST_1_RESIDS(-3))	0.222899	0.068751	3.242119	0.0013
D(E_KING_ACTLIST_1_RESIDS(-4))	-0.018197	0.064979	-0.280038	0.7797
D(E_KING_ACTLIST_1_RESIDS(-5))	0.102007	0.065377	1.560291	0.1199
D(E_KING_ACTLIST_1_RESIDS(-6))	-0.045523	0.068978	-0.659962	0.5099
D(E_KING_ACTLIST_1_RESIDS(-7))	0.014380	0.067473	0.213127	0.8314
D(E_KING_ACTLIST_1_RESIDS(-8))	0.109673	0.068306	1.605603	0.1096
D(E_KING_ACTLIST_1_RESIDS(-9))	0.341936	0.067921	5.034297	0.0000
D(E_KING_ACTLIST_1_RESIDS(-10))	0.025804	0.070399	0.366538	0.7143
D(E_KING_ACTLIST_1_RESIDS(-11))	0.057344	0.069969	0.819552	0.4132
D(E_KING_ACTLIST_1_RESIDS(-12))	-0.450806	0.073272	-6.152502	0.0000
D(E_KING_ACTLIST_1_RESIDS(-13))	-0.236394	0.076749	-3.080107	0.0023
D(E_KING_ACTLIST_1_RESIDS(-14))	0.150864	0.078011	1.933890	0.0542
D(E_KING_ACTLIST_1_RESIDS(-15))	0.202568	0.080639	2.512031	0.0126
с	0.027883	0.077214	0.361110	0.7183
R-squared	0.393148	Mean depend	dent var	-0.009468
Adjusted R-squared	0.354771	S.D. depende	ent var	1.567430
S.E. of regression	1.259057	Akaike info ci	riterion	3.359496
Sum squared resid	401.0616	Schwarz crite	rion	3.586063
Log likelihood	-436.5320	Hannan-Quin	n criter.	3.450476
F-statistic	10.24412	Durbin-Watse	on stat	2.027919
Prob(F-statistic)	0.000000			

Figure 51: ADF test of residuals for KING\_PMED regression showing evidence of stationarity

## Structural Regressions Output

Dependent Variable: @PCY(KING\_PMED\$) Method: Least Squares Date: 07/19/23 Time: 14:24 Sample (adjusted): 1998M12 2023M04 Included observations: 293 after adjustments HAC standard errors & covariance (Bartlett kernel, Newey-West fixed

bandwidth	= 6.0000)
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Variable	Coefficient	Std. Error	t-Statistic	Prob.
@PCY(KING ACTLIST(-2))	-0.060400	0.013574	-4.449773	0.0000
@PCY(JOBS_NF)	0.891789	0.225157	3.960753	0.0001
@PCA(LOCALEQUITYWEALTH(-6))	0.009126	0.002602	3.507147	0.0005
@PCY(NPRIME_SHARE)	0.085979	0.019285	4.458456	0.0000
MRTGRT\$-MRTGRT\$(-6)	-0.804558	0.492015	-1.635230	0.1031
R-squared	0.445393	Mean depend	dent var	2.793517
Adjusted R-squared	0.437690	S.D. depende	ent var	8.136674
S.E. of regression	6.101474	Akaike info ci	riterion	6.471856
Sum squared resid	10721.66	Schwarz crite	erion	6.534657
Log likelihood	-943.1268	Hannan-Quir	nn criter.	6.497008
Durbin-Watson stat	0.453546			

Figure 52: Machine output of final KING\_PMED regression. No intervention variables.

Dependent Variable: @PCY(LOG(KING\_ACTLIST)) Method: Least Squares Date: 07/27/23 Time: 15:05 Sample (adjusted): 1998M02 2023M04 Included observations: 302 after adjustments HAC standard errors & covariance (Bartlett kernel, Newey-West fixed bandwidth = 6.0000)

Variable	Coefficient	Std. Error	t-Statistic	Prob.
KING SOLD(-1)/KING ACTLIST(-1)	-3.160840	0.676417	-4.672914	0.0000
MRTGRT\$-MRTGRT\$(-6)	0.857099	0.565644	1.515261	0.1308
KING_PMED/INCPERCAP	0.254401	0.088666	2.869219	0.0044
R-squared	0.223219	Mean depend	dent var	-0.289334
Adjusted R-squared	0.218023	S.D. depende	ent var	4.660618
S.E. of regression	4.121360	Akaike info ci	riterion	5.680127
Sum squared resid	5078.696	Schwarz crite	erion	5.716986
Log likelihood	-854.6992	Hannan-Quir	n criter.	5.694875
Durbin-Watson stat	0.148708			

Figure 53: Machine output of final KING\_ACTLIST regression. No intervention variables.

Dependent Variable: KING\_PAVE\$ Method: Least Squares Date: 08/06/23 Time: 16:09 Sample: 1997M08 2023M04 Included observations: 309 HAC standard errors & covariance (Bartlett kernel, Newey-West fixed bandwidth = 6.0000)

Variable	Coefficient	Std. Error	t-Statistic	Prob.
KING_PMED\$	1.224014	0.004692	260.8523	0.0000
R-squared	0.980565	Mean depend	lent var	848523.0
Adjusted R-squared	0.980565	S.D. depende	ent var	170463.6
S.E. of regression	23764.29	Akaike info cr	iterion	22.99299
Sum squared resid	1.74E+11	Schwarz crite	rion	23.00507
Log likelihood	-3551.416	Hannan-Quin	n criter.	22.99782
Durbin-Watson stat	0.691448			සංකාලය වැඩියයි.හි

Figure 54: Purposeful tautology regression to model average home price on median home price

Dependent Variable: @PCY(KING\_PMED\$) Method: Least Squares Date: 07/19/23 Time: 14:24 Sample (adjusted): 1998M12 2023M04 Included observations: 293 after adjustments HAC standard errors & covariance (Bartlett kernel, Newey-West fixed bandwidth = 6.0000)

Variable	Coefficient	Std. Error	t-Statistic	Prob.
@PCY(KING_ACTLIST(-2))	-0.067039	0.012160	-5.513227	0.0000
@PCY(JOBS_NF)	0.614869	0.164909	3.728528	0.0002
@PCA(LOCALEQUITYWEALTH(-6))	0.003573	0.002419	1.477071	0.1408
@PCY(NPRIME_SHARE)	0.066427	0.021252	3.125674	0.0020
MRTGRT\$-MRTGRT\$(-6)	-0.669065	0.443876	-1.507323	0.1328
WINTER 11 12	2.303925	0.834853	2.759678	0.0062
GREATRECESSION	-7.641312	2.280072	-3.351347	0.0009
POSTCOVID_2YR	2.918002	1.962728	1.486707	0.1382
R-squared	0.525462	Mean depend	dent var	2.793517
Adjusted R-squared	0.513806	S.D. depende	ent var	8.136674
S.E. of regression	5.673508	Akaike info c	riterion	6.336416
Sum squared resid	9173.776	Schwarz crite	erion	6.436899
Log likelihood	-920.2850	Hannan-Quir	nn criter.	6.376661
Durbin-Watson stat	0.457113			

Figure 55: Robustness check: Machine output from median home price estimated regression with intervention variables

Dependent Variable: @PCY(LOG(KING\_ACTLIST)) Method: Least Squares Date: 07/19/23 Time: 16:11 Sample (adjusted): 1997M12 2023M04 Included observations: 304 after adjustments HAC standard errors & covariance (Bartlett kernel, Newey-West fixed bandwidth = 6.0000)

Variable	Coefficient	Std. Error	t-Statistic	Prob.
KING SOLD(-1)/KING ACTLIST(-1)	-2.561766	0.437108	-5.860721	0.0000
MRTGRT\$-MRTGRT\$(-3)	0.354306	0.276683	1.280549	0.2013
POSTCOVID_2YR	14.59369	2.001160	7.292613	0.0000
R-squared	0.490651	Mean depend	dent var	-0.302303
Adjusted R-squared	0.487266	S.D. depende	ent var	4.648031
S.E. of regression	3.328242	Akaike info c	riterion	5.252585
Sum squared resid	3334.237	Schwarz crite	erion	5.289266
Log likelihood	-795.3930	Hannan-Quir	nn criter.	5.267259
Durbin-Watson stat	0.245318			

*Figure 56: Machine output of KING ACTLIST regression with and intervention variable.* 

Actual-Fitted-Residual Charts



Figure 57: KING\_PMED Actual-Fitted-Residual Chart



Figure 58: KING\_ACTLIST Actual-Fitted Residual Chart

## ADF Unit Root Tests for Residuals

Null Hypothesis: E\_KING\_PMED\_1\_RESIDS has a unit root Exogenous: Constant Lag Length: 13 (Automatic - based on AIC, maxlag=18)

		t-Statistic	Prob.*
Augmented Dickey-Fuller test statistic		-4.580752	0.0002
Test critical values:	1% level	-3.453652	
	5% level	-2.871693	
	10% level	-2.572253	

\*MacKinnon (1996) one-sided p-values.

Augmented Dickey-Fuller Test Equation Dependent Variable: D(E\_KING\_PMED\_1\_RESIDS) Method: Least Squares Date: 07/27/23 Time: 14:57 Sample (adjusted): 2000M02 2023M04 Included observations: 279 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
E_KING_PMED_1_RESIDS(-1)	-0.274712	0.059971	-4.580752	0.0000
D(E_KING_PMED_1_RESIDS(-1))	-0.260304	0.069534	-3.743564	0.0002
D(E_KING_PMED_1_RESIDS(-2))	-0.114478	0.064595	-1.772232	0.0775
D(E_KING_PMED_1_RESIDS(-3))	0.030726	0.064444	0.476787	0.6339
D(E_KING_PMED_1_RESIDS(-4))	0.201101	0.064049	3.139784	0.0019
D(E_KING_PMED_1_RESIDS(-5))	0.240871	0.065149	3.697239	0.0003
D(E_KING_PMED_1_RESIDS(-6))	0.249240	0.066731	3.734990	0.0002
D(E_KING_PMED_1_RESIDS(-7))	0.240005	0.069099	3.473342	0.0006
D(E_KING_PMED_1_RESIDS(-8))	0.211717	0.071025	2.980896	0.0031
D(E_KING_PMED_1_RESIDS(-9))	0.306296	0.072476	4.226171	0.0000
D(E_KING_PMED_1_RESIDS(-10))	0.186959	0.074742	2.501400	0.0130
D(E_KING_PMED_1_RESIDS(-11))	0.161469	0.073985	2.182473	0.0300
D(E_KING_PMED_1_RESIDS(-12))	-0.257339	0.070488	-3.650830	0.0003
D(E_KING_PMED_1_RESIDS(-13))	-0.182583	0.062752	-2.909605	0.0039
<b>c</b> i	0.283896	0.211772	1.340570	0.1812
R-squared	0.370100	Mean depend	dent var	-0.048122
Adjusted R-squared	0.336696	S.D. depende	ent var	4.085351
S.E. of regression	3.327253	Akaike info c	riterion	5.294435
Sum squared resid	2922.641	1 Schwarz criterion		5.489662
Log likelihood	-723.5737	Hannan-Quir	nn criter.	5.372750
F-statistic	11.07957	Durbin-Wats	on stat	1.948633
Prob(F-statistic)	0.000000			

Figure 59: Unit root test for residuals of median home price structural regression

		t-Statistic	Prob.*
Augmented Dickey-Fuller test	statistic	-3.745811	0.0040
Test critical values:	1% level	-3.454443	
	5% level	-2.872041	
	10% level	-2.572439	

\*MacKinnon (1996) one-sided p-values.

Augmented Dickey-Fuller Test Equation Dependent Variable: D(E\_KING\_ACTLIST\_1\_RESIDS) Method: Least Squares Date: 07/19/23 Time: 17:08 Sample (adjusted): 1999M06 2023M04 Included observations: 270 after adjustments

Variable	Coefficient	Std. Error	t-Statistic	Prob.
E_KING_ACTLIST_1_RESIDS(-1)	-0.122767	0.032774	-3.745811	0.0002
D(E_KING_ACTLIST_1_RESIDS(-1))	0.261007	0.064192	4.066024	0.0001
D(E_KING_ACTLIST_1_RESIDS(-2))	0.152847	0.066120	2.311659	0.0216
D(E_KING_ACTLIST_1_RESIDS(-3))	0.222899	0.068751	3.242119	0.0013
D(E_KING_ACTLIST_1_RESIDS(-4))	-0.018197	0.064979	-0.280038	0.7797
D(E_KING_ACTLIST_1_RESIDS(-5))	0.102007	0.065377	1.560291	0.1199
D(E_KING_ACTLIST_1_RESIDS(-6))	-0.045523	0.068978	-0.659962	0.5099
D(E_KING_ACTLIST_1_RESIDS(-7))	0.014380	0.067473	0.213127	0.8314
D(E_KING_ACTLIST_1_RESIDS(-8))	0.109673	0.068306	1.605603	0.1096
D(E_KING_ACTLIST_1_RESIDS(-9))	0.341936	0.067921	5.034297	0.0000
D(E_KING_ACTLIST_1_RESIDS(-10))	0.025804	0.070399	0.366538	0.7143
D(E_KING_ACTLIST_1_RESIDS(-11))	0.057344	0.069969	0.819552	0.4132
D(E_KING_ACTLIST_1_RESIDS(-12))	-0.450806	0.073272	-6.152502	0.0000
D(E_KING_ACTLIST_1_RESIDS(-13))	-0.236394	0.076749	-3.080107	0.0023
D(E_KING_ACTLIST_1_RESIDS(-14))	0.150864	0.078011	1.933890	0.0542
D(E_KING_ACTLIST_1_RESIDS(-15))	0.202568	0.080639	2.512031	0.0126
С	0.027883	0.077214	0.361110	0.7183
R-squared	0.393148	Mean depend	dent var	-0.009468
Adjusted R-squared	0.354771	S.D. depende	ent var	1.567430
S.E. of regression	1.259057	Akaike info c	riterion	3.359496
Sum squared resid	401.0616	Schwarz crite	erion	3.586063
Log likelihood	-436.5320	Hannan-Quir	nn criter.	3.450476
F-statistic	10.24412	Durbin-Wats	on stat	2.027919
Prob(F-statistic)	0.000000			

Figure 60: Unit root test on the residuals of the KING\_ACTLIST regression

## VAR Machine Output

Roots of Characteristic Polynomial Endogenous variables: D(KING\_PMED\$,1,1 2) D(KING\_ACTLIST,1,12) Exogenous variables: MRTGRT\$ -MRTGRT\$(-6) @PCY(INCPERCAP\$) @PCY(JOBS\_NF) POSTCOVID\_2YR C Lag specification: 1 18 Date: 07/04/23 Time: 14:28

Root	Modulus
0.954495 + 0.167158i	0.969021
0.954495 - 0.167158i	0.969021
0.223066 + 0.934997i	0.961238
0.223066 - 0.934997i	0.961238
0.746873 - 0.604365i	0.960769
0.746873 + 0.604365i	0.960769
-0.921160 + 0.264208i	0.958302
-0.921160 - 0.264208i	0.958302
0.905952 - 0.281040i	0.948542
0.905952 + 0.281040i	0.948542
-0.248692 - 0.898749i	0.932522
-0.248692 + 0.898749i	0.932522
-0.215470 - 0.906157i	0.931423
-0.215470 + 0.906157i	0.931423
-0.664629 - 0.636502i	0.920253
-0.664629 + 0.636502i	0.920253
0.658383 - 0.640653i	0.918643
0.658383 + 0.640653i	0.918643
-0.872438 + 0.274076i	0.914475
-0.872438 - 0.274076i	0.914475
-0.530447 + 0.701748i	0.879673
-0.530447 - 0.701748i	0.879673
0.345098 - 0.784805i	0.857328
0.345098 + 0.784805i	0.857328
-0.630709 + 0.571256i	0.850957
-0.630709 - 0.571256i	0.850957
0.128074 - 0.832653i	0.842446
0.128074 + 0.832653i	0.842446
-0.816673	0.816673
0.472607 + 0.600923i	0.764503
0.472607 - 0.600923i	0.764503
-0.296987 + 0.671886i	0.734596
-0.296987 - 0.671886i	0.734596
0.650883 + 0.318958i	0.724833
0.650883 - 0.318958i	0.724833
-0.682604	0.682604

No root lies outside the unit circle. VAR satisfies the stability condition.

Figure 61: Stability test of VAR

VAR Lag Order Selection Criteria Endogenous variables: D(KING\_PMED\$.1,12) D(KING\_ACTLIST,1,12) Exogenous variables: MRTGRT\$-MRTGRT\$(-6) @PCY(INCPERCAP\$) @PCY(JOBS Date: 07/04/23 Time: 14.28 Sample: 1997M08 2023M04 Included observations: 232

	Lag	LogL	LR	FPE	AIC	SC	HQ
1	0	-4354.341	NA	7.50e+13	37.62363	37.77220	37.68355
	1	-4319.573	67,43960	5.75e+13	37.35838	37.56638*	37.44227*
	2	-4313 243	12 16868	5 64e+13	37 33830	37 60572	37.44615
	3	-4312 147	2 088068	578e+13	37.36333	37 69018	37 49515
	4	-4309 274	5 423133	584e+13	37.37305	37 75932	37 52883
	5	4307 594	3 143178	5950+13	37 39305	37 83875	37 57280
	6	-4305 290	2 416781	6 09e+13	37 41629	37 92142	37 62000
	2	4304 180	3 805087	6 20e+13	37 43240	37 00704	37 66017
	8	4300 759	6 201628	6 23e+13	37 43758	38.06156	37 68922
	ő	4203 646	12 81522	6 07e+13	37 41075	38 00415	37 68636
	10	.4201 364	£ 072848	6 18es13	37 42555	38 16838	37 73643
	**	4282 560	15 54948	5 01e+13	37 38431	38 18647	97 70776
	40	4262 300	42 60245	A 06e+13	37.30421	39.07067	37,55630
	43	4230,230	42.00240	4.200-13	37 16014	38,07037	37,55639
	10	4249.021	14.91007 E 073684	4.00+13	37.10914	38.09020	37.54002
	14	4240,139	0.912001	4.806+13	37.17301	38,10410	37.00900
	10	4240.007	0.010301	4.906*13	37.20394	30,24391	37.02335
	10	4244.070	1.620225	5.088*13	37.22900	38.32846	31.01240
	1/	4243.437	1.892007	5,210+13	37.25311	38.41259	37.72111
	18	4238.082	7.812804	0.186+13	37.24730	38.40339	37.73865
	19	-4235,471	5,249212	5.228*13	37,25406	38.531/3	37.76933
	20	-4229.189	10.12686	5,130+13	37.23439	38.5/148	37.77362
	21	4221.111	2.250/6/	5.256+13	37.25670	38,65323	37.81991
	22	-4225.488	3.612192	5.34e+13	37.27145	38.72740	37.85862
	23	-4212.770	19.84392	4.96e=13	37.19629	38.71167	37.80743
	24	-4189.969	35 18517	4.230+13*	37.03421*	38,60901	37.66931
	25	-4189.563	0.619214	4.37e+13	37.06520	38.69942	37.72426
	26	-4185.916	5.502263	4.39e+13	37.06824	38.76189	37.75127
	27	-4180.415	8 203852	4.34e+13	37.05530	38.80838	37.76230
	28	-4178.963	2.139588	4.45e+13	37.07727	38,88978	37,80824
	29	-4175.631	4.855290	4.49e+13	37.08302	38.95496	37.83795
	30	-4175.369	0.376995	4.65e+13	37.11525	39.04661	37.89415
	31	-4170.683	6.664792	4.64e+13	37.10934	39.10013	37.91220
	32	-4168.315	3.327258	4.72e+13	37.12341	39.17362	37.95024
	33	-4166.720	2.214170	4.83e+13	37.14414	39.25378	37.99493
	34	-4166.569	0.207277	5.01e+13	37.17732	39.34638	38.05208
	35	-4161.822	6.424409	5.00e+13	37.17088	39.39937	38.06961
	36	-4150.111	15.64796	4.70e+13	37,10441	39.39233	38.02710
	37	-4148.740	1.809334	4.83e+13	37.12707	39.47441	38.07373
	38	-4143.607	6.681348	4.80e+13	37.11730	39.52407	38.08793
	39	-4140.726	3.700641	4.87e+13	37.12695	39.59315	38.12154
	40	-4138.759	2.493116	4.99e+13	37,14447	39.67010	38.16303
	41	-4137.784	1.218366	5.15e+13	37.17055	39.75560	38.21308
	42	-4135.274	3.093642	5.24e+13	37.18340	39.62788	38.24989
	43	-4133.712	1.898668	5.39e+13	37.20442	39.90832	38.29487
	44	-4132.117	1.911900	5.53e+13	37.22514	39.98848	38.33957
	45	-4122,753	11.05898*	5.32e+13	37.17890	40.00166	38.31729
	46	-4122.232	0.605959	5.52e+13	37.20890	40.09108	38.37125
	47	-4122.129	0.118449	5.75e+13	37.24249	40.18410	38.42881
	48	-4117.276	5.479935	5.76e+13	37,23514	40.23618	38.44543
	49	-4110.505	7.530184	5.67e+13	37.21125	40.27172	38.44551
	50	-4106.925	3.920070	5.74e+13	37.21487	40.33476	38.47309
	51	-4105.722	1.295616	5.93e+13	37.23899	40.41830	38.52117
	52	-4103.540	2.314130	6.08e+13	37.25465	40.49340	38.56081
	53	-4101.713	1.905210	6.26e+13	37.27339	40.57156	38.60351
	54	-4092.960	8.979858	6.07e+13	37,23241	40.59001	38.58650
	55	-4092 522	0.442078	6.33e+13	37,26312	40,68014	38.64117
	56	-4084.670	7.783595	6.19e+13	37,22992	40.70637	38.63193
	57	4081.687	2.906152	6.32e+13	37,23868	40.77456	38.66466
	58	4074.833	6.558137	6.25e+13	37,21408	40.80938	38.66403
	59	-4070.016	4 526931	6.29e+13	37,20703	40.86176	38.68095
	60	-4059.871	9.357643	6.05e+13	37,15406	40.86822	38.65194

\* indicates lag order selected by the criterion LR: sequential modified LR test statistic (each test at 5% level) FPE: Final prediction error AIC: Akaike information criterion SC: Schwarz information criterion HQ: Hannan-Quinn information criterion

Figure 62: Lag length criteria of VAR



## Autocorrelations with Approximate 2 Std.Err. Bounds

Figure 63: AC Lags of VAR

VAR Granger Causality/Block Exogeneity Wald Tests Date: 07/20/23 Time: 14:26 Sample: 1997M08 2023M04 Included observations: 268

Excluded	Chi-sq	df	Prob.
D(KING_ACTLIST,1,12)	52.94090	24	0.0006
All	52.94090	24	0.0006
Dependent variable: D/KIN	G ACTUST 1	12)	
Dependent variable: D(KIN Excluded	G_ACTLIST,1, Chi-sq	12) df	Prob.
Dependent variable: D(KIN Excluded D(KING_PMED\$,1,12)	G_ACTLIST,1, Chi-sq 25.45519	12) df 24	Prob. 0.3814

Figure 64: Block exogeneity test of VAR